TMJ INTERIORS

CONNECTION

SUMMER EDITION 2025



ROSPA AWARDS EVENING

Another award winning night for our QuESH team | p. 8

MOTIVATIONAL MAY OVERVIEW

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TMJ'S SUMMER PARTY 2025

Check out the pictures from TMJ's hottest event | p. 41

Project North Pole

PROJECT NORTH POLE



Location: 30 Gresham Street, London

Main Contractor: Overbury

Architect: TP Bennett

TMJ Team: Aspire

Excited to unveil our latest fit-out at 30 Gresham Street in the heart of the City of London.

This stunning office space spans 386,000 sq. ft. over 10 floors, and we had the pleasure of transforming Levels 2, 7 & 8 in collaboration with Overbury and TP Bennett. From sleek reception areas to versatile flexi rooms, and wellness spaces to inviting seating areas, every detail was crafted with precision and care. Proud to deliver a workspace that inspires productivity and innovation!





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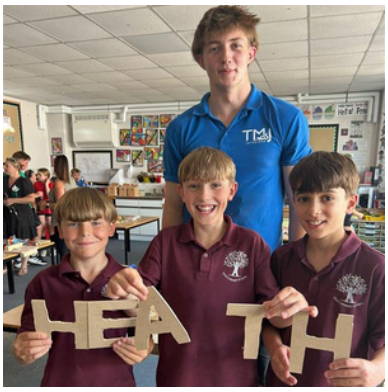
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Welcome from the Managing Director

As we move into the second half of 2025, I'd like to take a moment to reflect on what has already been an outstanding year for TMJ Interiors, and to warmly welcome you all to this summer edition of our newsletter.

First and foremost, thank you. Across every area of the business, I've seen individuals consistently go above and beyond, often in challenging circumstances. Your dedication, professionalism, and team spirit do not go unnoticed. It's this collective attitude that truly sets TMJ apart and continues to drive our success.

From a commercial standpoint, we're in a very strong financial position. We've built solid momentum, reinforced our operational foundations, and seized new opportunities - particularly in light of recent market shifts following ISG's collapse. Thanks to our resilience and proactive focus on diversifying our client base, we're exceptionally well positioned for long-term, sustainable growth. Kevin Pryke will share more on this on page 48.

I'm also proud to share that TMJ Interiors has been awarded Large Business of the Year at the EADT Business Awards; an incredible recognition of the outstanding people, culture, and values that define who we are. And the accolades don't stop there! We've recently been named finalists in 5 categories across 3 of the most prestigious industry events - the 2025 Fit Out Awards, the 2025 Building Awards and the 2025 National Building and Construction Awards. A fantastic achievement, and fingers crossed for the finals later this year.

Our people and our reputation remain our greatest strength. This edition highlights some of the incredible projects we've delivered so far in 2025. These are not only a testament to our craftsmanship but also to the collaboration, care, and attention to detail that run through everything we do. Off the back of this success, our secured order book is in excellent shape for the remainder of this year and into 2026, with confirmed projects extending into 2027. Sarah Warren will provide further insight into this strong pipeline on page 55.

On a personal note, I'm incredibly proud of all that we've achieved together. I've received outstanding feedback from clients and suppliers and have seen many of you grow and thrive in your roles. It's a real privilege to walk through our offices, workshops, and sites and witness the unity and passion that define our team. That sense of shared purpose is something truly special.

Looking ahead, our focus remains on marginal gains - the small, continuous improvements that deliver lasting impact. TMJ will continue to invest, innovate, and evolve as we work to create outstanding environments for our people and partners.

Thank you once again for your continued dedication, pride, and professionalism. I'm genuinely excited for what lies ahead - bring on the rest of 2025!



Tim Coll

Managing Director





Goodwin Procter

A note from the Chairman

Welcome to the first 2025 edition of Connection. It's impressive to see how much has been achieved in just seven months!

A big thank you to everyone who joined us at the summer party - it was an enjoyable evening, with a strong turnout. It was a pleasure to see so many colleagues connecting outside of work, and the event truly reflected the team spirit that continues to drive TMJ Interiors forward.

Our brand has never been stronger. We continue to be recognised across the industry for our quality, reliability, and innovation. This year has already brought exceptional project opportunities with respected clients, and we've just recorded our biggest month for winning work to date.

We are proud to have won the East Anglian Daily Times Business Awards 2025, and to be finalists in both Manufacturer of the Year and Specialist Contractor of the Year at the Building Awards 2025. We've also been shortlisted for Fit-out Subcontractor of the Year and Fit-out Project of the Year – Large Office at the Fit-out Awards UK 2025, as well as Specialist Contractor of the Year at the National Building & Construction Awards 2025. It's fair to say, we're on a roll.

Our commitment to reinvestment remains strong. We've recently ordered a new CNC machine and are actively expanding our team through a major recruitment drive. As a reminder, we offer a Refer a Friend scheme - if your referral joins us and successfully completes their probation period, you'll receive a £750 reward.

It's also been a pleasure to watch Tim, Sarah, and Kevin step into their roles as shareholders. Their fresh thinking and leadership, particularly around our core values, are already making a positive impact.

Finally, construction of our new commercial hub is underway, with the steel frame now rising. It's an exciting milestone that reflects our continued growth.

As always, your continued dedication and support are greatly appreciated.



James Taylor

Chairman

CURRENT PROJECTS

Paul Weiss
29 Air Street, London

Project Crystal
5 New Street Square, London

Peterborough Court
133 Fleet Street, London

Bank of New York Mellon
Queen Victoria Street, London

Project Tiger
1 Broadgate, London

Project Edward
Carlton House, London

Project Peregrine
45 Gresham Street, London

Project Leapfrog
40 Leadenhall, London

National Highways
Three Snowhill, Birmingham

Ellison Institute Collaboration Theatre
Littlemore House, Oxford

Slaughter and May
1 Bunhill Row, London

Millennium Building
AELTC, London

40 Portman Square
London

SIG
25 Basinghall Street, London

Morgan Lewis
133 Fleet Street, London

Fidelity
99 Queen Victoria Street, London

Project Jigsaw
30 Gresham Street, London

GPH
Chelsea Barracks, London

Morgan Capital
25 Hanover Square, London

KGX1 Doors and Event Space
Kings Boulevard, London

10 Gresham Street
10 Gresham Street, London

HSBC
81 Newgate Street, London

JP Morgan Chase
25 Bank Street, London

Latham and Watkins
One Leadenhall, London

UAL
Elephant & Castle, London

Ellison Institute Auditorium
Littlemore House, Oxford

1 New Exchange Square
London

Triton Square
1 Triton Square, London

Millennium Capital
50 Berkeley Street, London



Reed Smith

Welcome to TMJ



Charlotte Lemon-Hughes
Human Resources Advisor



Ellen Pannell
Procurement Administrator



Emma Thornton
Design Technician



Graham Bolton
Production Manager



Harriet Taylor
Administrator



Jessica Marshall
Design Office Assistant



Joshua Richmond
Bench Joiner



Karla Hunt
Senior Surveyor



Luke Von Lechtenverg
General Labourer



Matt Hudd
Projects Director



Paul Livens
Project Manager



Tommy Macken
Spray Shop Labourer







Alex, Nigel and Jon’s Promotions

In April, we saw the well-deserved promotions of Nigel Robinson and Alex Hotchkiss to Senior Estimators.

Nigel and Alex have consistently demonstrated dedication, technical expertise, and a commitment to excellence in delivering high-quality, complex tender packages; their contributions have been recognised and as part of natural progression within the Estimating team they have taken on this role joining Dave Robbins at this level.

In their new roles, they have been working alongside Brett and Dave, mentoring, delivering and setting the high standard for estimating team. While we aim to have a flexible team, Nigel has taken the lead role on the technical Alliance and Landmark tenders, while Alex is focusing on larger commercial tenders for Aspire and Pioneer, both continuing to refine, and improve on, the benchmark tenders TMJ delivers industry wide. They also join Dave in reviewing where the estimating process can be streamlined and made more efficient, offering advice (technical and practical), alternatives and additional information relating to, and exceeding, project requirements and preparing cost plan, forecasts, and budget costs for future projects, understanding how these will effect projects on wider scale.

Additionally, we are pleased to announce that Jon Bayliss has joined Archie Atkins as Assistant Estimator. Jon has shown commitment and growth, continuously developing his knowledge of joinery and the tendering process and proving he is ready for the next step in his career and TMJ journey.

Please join us in congratulating Nigel, Alex, and Jon, and supporting them in their new roles.

BCO Milan



TMJ were pleased to host a networking event in Milan, where many of our clients were attending a British Council for Office’s event.

We were joined by many influential leaders in the industry, and it was a great opportunity to reconnect with familiar faces and spark new connections.

With sunshine, sensational brunch, and great company, the day couldn't have been better.





Marcus Sharpe and Reece Fuller at the Awards Evening



RoSPA President Award Winners

We are proud to announce that we've won The Royal Society for the Prevention of Accidents (RoSPA) President's Award for achieving 13 consecutive Gold Awards!

We're pleased our commitment to safety and excellence continues to shine.



Thank you to all of our TMJ team for making this possible! The QuESH Department had a great time celebrating at the RoSPA Awards Ceremony.

Aurelija Ozelyte and Marcus Sharpe at the Awards Evening



Joshua Rupp and his starburst veneer

Joshua Rupp: Starburst Veneer

Well done to Joshua, our talented Trainee Veneer Operative, for perfecting a training exercise that showcases his precision and skill in working with angles.

He meticulously cut and joined veneer segments to create a stunning pattern. Joshua received much praise for this over social media from industry leaders:

"Great work. He should be very proud to achieve work at such a high level."

"That is first class, and very difficult to do."

Well done Joshua, we can't wait to see your bright future unfold at TMJ!

Project Jigsaw, Investec

PROJECT WIN



30 Gresham Street, London

Current Value
£2.3m

Job Number
25-403

Programme
May 2025 - August 2025

Main Contractor
Overbury

Architects
TP Bennett

TMJ Team
Matt Hudd, Dan Baxter, Ben Edis, Ian Read, Richard Danskin, Nigel Robinson, Marcus Sharpe, Sarah Mann

Scope
The works consist of doors, ironmongery, WC's, timber ceiling, reception desk, banquette seating, booth seating, shelving units, wall dividers, coat cupboards, desks, meeting rooms, av screens, vanity units, barista bar, counters, joinery canopy and planters.

Neil Segger and David Shiress



Neil Segger Retires

In April, we bid a sad farewell to Neil Segger who was starting his next adventure into retirement after an incredible 22 years at TMJ Interiors.

Starting as a Driver / Warehouse Labourer and becoming a Dispatch Operative in recent years, Neil's dedication and hard work have been an inspiration to us all.

Neil's presence will be deeply missed, but we are excited for him as he embarks on this new adventure. Thank you to Neil for his unwavering commitment and the countless memories. TMJ wishes him all the best in his retirement!



The Dispatch Department



FORS Gold Certification on the TMJ Fleet of Vehicles

FORS Gold Certification: Another year of success!

We are thrilled to announce that our fleet has achieved FORS Gold certification for another year!

This year, we were audited against the new Version 7.1 of the Standard, launched at the start of 2025. The updated standard emphasises enhancing our environmental protection plans and decarbonisation efforts. It encourages us to consider future fleet replacement and closely monitor emissions.

Well done team - here's to another year of excellence!







Congratulations Aidan, Fred and Ryan!

Congratulations to Aidan Taylor, Fred Nyberg and Ryan Fosker who have all passed their Level 3 Carpentry and Joinery Apprenticeships.

Aidan and Fred are now officially TMJ Bench Joiners, whilst Ryan continues his TMJ journey by stepping into the role of Trainee Site Manager.

All three have achieved so much over their apprenticeships. Throughout their time at TMJ so far, Aidan was named BWF Apprentice of the Year 2022, Fred was honoured the City and Guilds of London Institute Livery Company Prizes for the Worshipful Company of Joiners and Ceilers, and Ryan won the prestigious IOC Third Year Student Award 2025, which you can read more about below.

Their hard work and determination has paid off, with their achievements being a testament to their determination and joinery skills. We look forward to supporting them in their new roles. Congratulations again from all at TMJ!







Ryan Fosker: Awards



A massive congratulations to Ryan Fosker for winning IOC Third Year Student Award, crowning him the top level 3 joinery apprentice in the country!

Geoff Rhodes, the President of the IOC, said "Ryan stood out through his attitude, his skill of the craft, his appreciation of what he has learnt and he also received a number of glowing tributes from the people he has worked for and with."

Not only this, but Ryan also has won the West Suffolk College Construction Apprentice of the Year 2025! We are incredibly proud of Ryan and all he has accomplished. His hard work and dedication are truly commendable.

Two huge achievements; well done, Ryan!











TMJ and CFS National Apprenticeship Week

At TMJ, we believe that apprentices are the foundation of our success. To celebrate National Apprenticeship Week, we were thrilled to welcome four apprentices from our sister company, Complete Fixing Solutions.

These talented individuals had the opportunity to explore our factory and engage in practical exercises across various departments, including Veneer, Finishing and Joinery. This experience not only allowed them to gain hands-on skills but also provided a platform for them to share their apprenticeship journeys with our TMJ apprentices, fostering mutual learning and growth.

We were celebrating all apprentices, who carry the future of our industry. This exchange brought exciting team-building opportunities and enjoyed celebrating the achievements and potential of all our apprentices! Together, we are building a brighter future.

Congratulations, Luke!

Congratulations to Luke Newton for achieving third place in the Joiners Craft Award, on Saturday 12th April! We are incredibly proud of this achievement. The competition, organised by The Worshipful Company of Joiners and Ceilers Craft and hosted by West Suffolk College, challenged competitors to complete a set piece of work under supervision within 9 hours.

This task allowed craftsmen to showcase their skills in joinery, focusing on interpreting drawings, setting out and marking out work, and the expert use of hand tools.

A further well done goes to all of our apprentices that took part; Aidan Taylor, Dylan Fisher, Fred Nyberg and Freddie McGlade! An amazing event for all to take part in.





Project Tiger, JLL

PROJECT WIN



1 Broadgate, London

Current Value
£4.1m

Job Number
25-407

Programme
July 2025 - May 2026

Main Contractor
Overbury

Architects
Perkins&Will

TMJ Team
Matt Hudd, Dan Baxter, Declan Smith, Simon Bradford, Dave Robbins, Marcus Sharpe, Sarah Mann

Scope
This exciting project located in the southern section of the Broadgate campus in London consists of tea points, refreshment points, barista bar, cafe joinery units and seating, high tables, copy points, coat cupboards, storage cupboards, tech bar units, booth seating, planters, reception desks, banquette seating, phone desks, The Path joinery units, timber wall panels, 3D printed arrival screens, writable glass wall panels, notice boards and acoustic timber bulkheads.



Ben Edis

Congratulations, Ben!

We are thrilled to announce that Ben Edis has been promoted to the position of Surveyor!

This promotion is testament to his hard work and commitment, earning outstanding feedback internally as well as with our clients and supply chain.

Ben's progression over the last 2 and a half years has been a pleasure to see. He has consistently demonstrated exceptional dedication, making invaluable contributions to the TMJ team. We are confident that Ben will continue to excel and lead by example in his new role.

Please join us in congratulating Ben on this well-deserved promotion and support him as he settles in to his new role!

Well done, Ben.

Women in Construction









TMJ were delighted to not only sponsor, but attend the Construction Anglia Women in Construction event at West Suffolk College.

This inspiring event celebrated achievements, amplified student voices, and opened up meaningful discussions on how we can all contribute to a more inclusive and supportive construction industry for future generations.



“A complete showstopper of a project.”

Alliance Division

Team Alliance continues to make impressive strides within TMJ, with significant project wins and growth across the board. The team has expanded, bringing in key talent to support its increasing workload. Rob Heard, who joined TMJ eight months ago, has played a pivotal role in project delivery and has recently handed over Levels 4 and 5 at Bloomberg. Looking ahead, Rob is preparing to install mock-ups for the Ellison Observation Hall in September, with main steels due on site by December 2025.

Shane Goodchild has moved into surveying and whilst he will work across divisions, his main focus is managing the Observatory Hall, both PCSA and costs for the main phase. We are looking increasingly likely to win this project and this could secure in the region of £10m for Alliance in 2026

Paul Livens joined TMJ in May on loan from our Landmark division. He's already making a big impact, taking responsibility for £9 million worth of works at KGX1. Rob Harvey is now focused on early instructed items for the £23 million Ellison Auditorium, including bespoke UKCA-tested systems that will form the backbone of the main scheme. We are anticipating securing the full project within the next 2-3 months which will secure a significant amount of revenue for Alliance through 2026 and early 2027.

Chris Gorham, on loan from our Pioneer division, has supported Alliance since the start of the year and has been instrumental on Peterborough Court. The first fix is complete, and we are awaiting suitable environmental conditions to commence second fix.

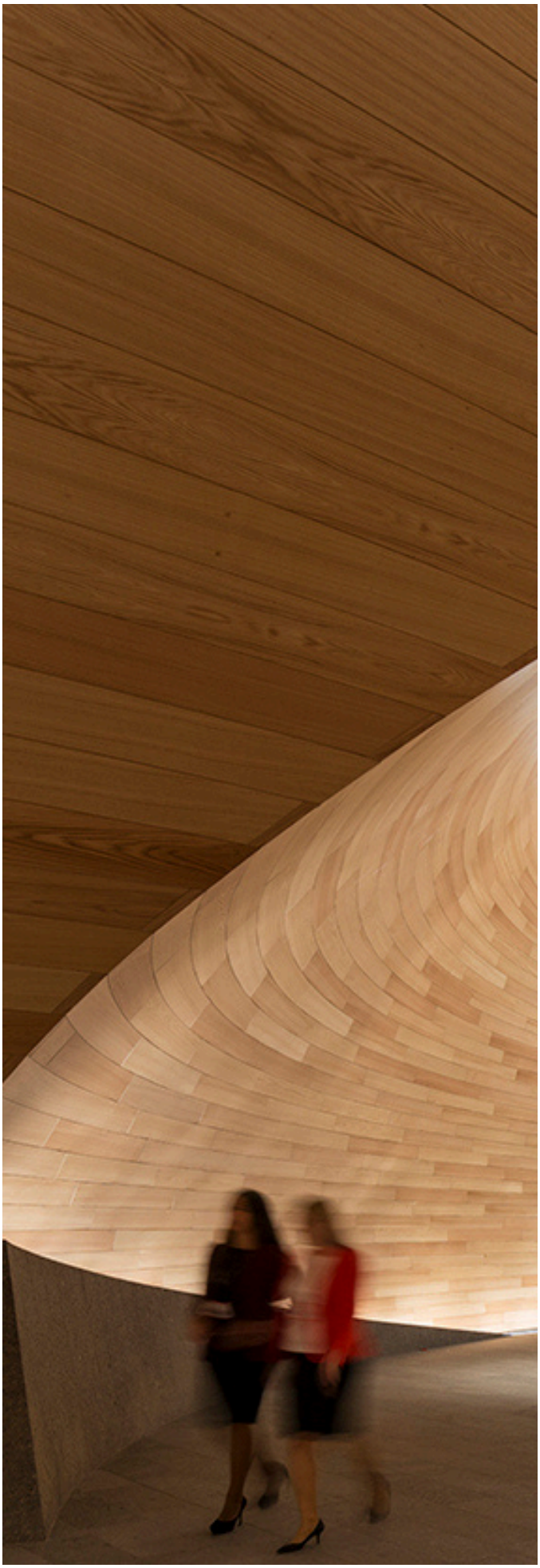
We're also nearing completion on National Highways, under Rob Harvey's leadership. Looking forward, the recently secured England Temple project will provide a solid pipeline through to 2026, totalling approximately £40 million. We are now actively seeking opportunities for 2027 and beyond.

For a division that's only been operating for a year and a half, this trajectory is extremely encouraging and highlights the strength, capability, and potential of Team Alliance.



Mark Hazell

Alliance
Projects Director



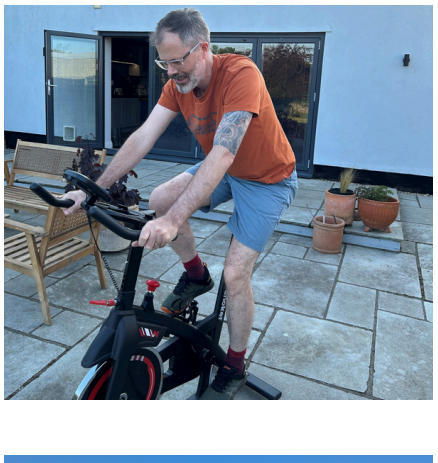
Bloomberg Vortex













Motivational May

Throughout the month of May, we collaborated as teams, inspiring one another to stay active - an excellent way to enhance mindfulness. Our activities included bootcamp sessions, a yoga class, exploring new sports, a scenic walk in Felixstowe, a community litter pick, lunchtime strolls, and a TMJ sports day. It was wonderful to witness everyone's competitive spirit while collaborating with colleagues from various departments!

In total, participants in our Motivational May initiative collectively ran, walked, cycled, and swam an impressive 8,864 miles and experienced 62 new sports! Congratulations to our top team winners: Aaron Chidgey, Dan Willis, Elliot Gaywood, Ricky Bernhardt, Suzanna Lambert, and Tilly Francis. Congratulations also to Charlotte Lemon-Hughes who motivated herself and overcame challenges for Fearless Friday!




FOX


GLAZE









Project North Pole

Jason Percival: Get to know me



Jason Percival

Bench Joiner

What is your favourite food?
Full English breakfast.

Do you have any children?
Too many.

If you had a superpower, what would it be?
Time travel.

What is your favourite animal?
Honey badger.

If you could travel anywhere in the world, where would it be?
America.

How do you spend your free time?
Doing Airsoft or with my family.

If you won the lottery what would you do?
Run away! :)

Who is your celebrity crush?
Amanda Tapping.

Where do you see yourself in the next 5 years?
Same dinner, different gravy!

What is your best asset?
My twisted sense of humour.

What three things are still left on your bucket list?
I really want to go to Texas.

What is your favourite sport?
The Isle of Man TT.

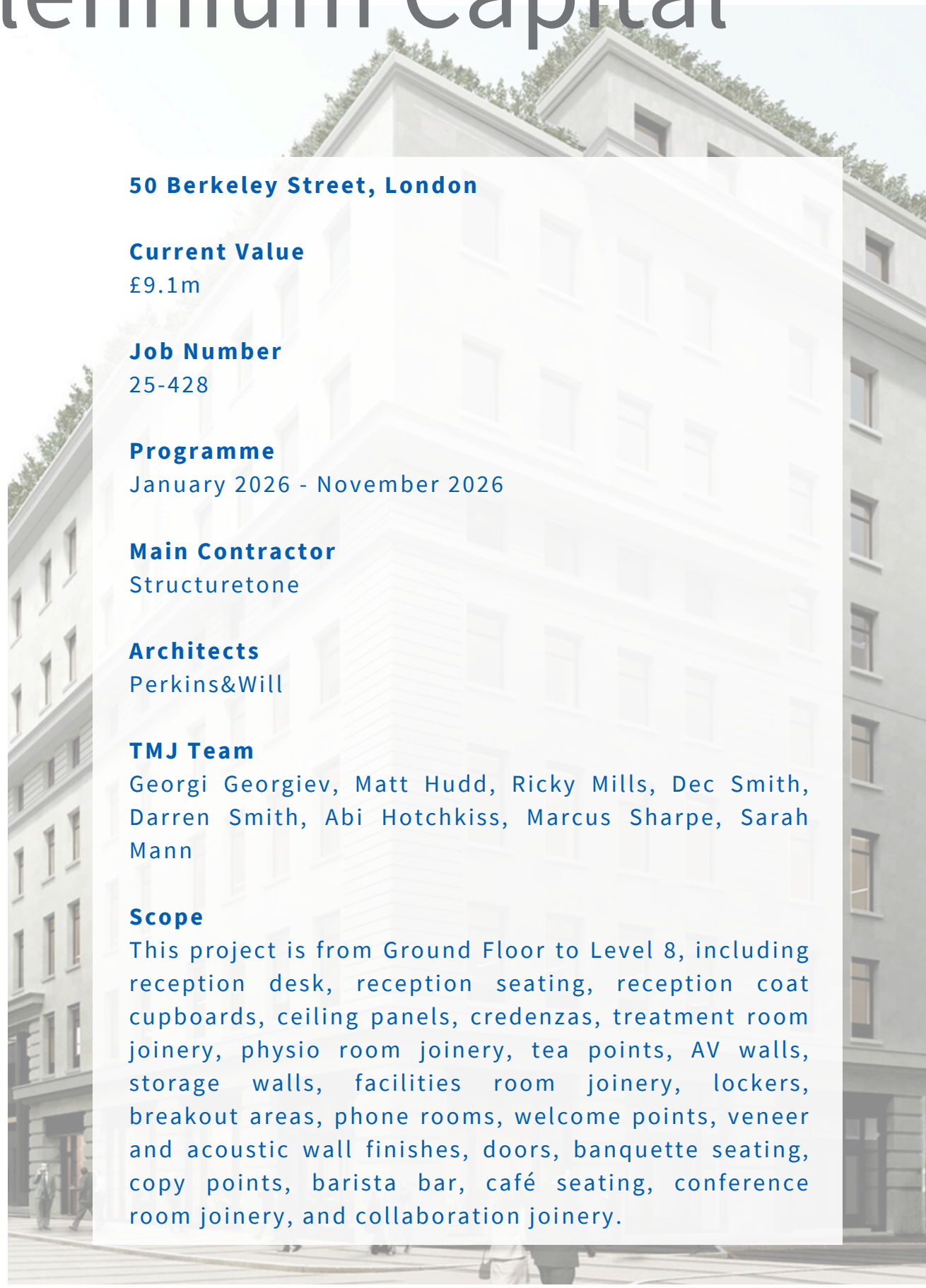
What is your most embarrassing moment?
I'm still waiting to have it!

Do you have any strange phobias?
Yes, the wife!

Who would you like to nominate to answer the questionnaire in the next Connection?
Greg Bailey.

Millennium Capital

PROJECT WIN



50 Berkeley Street, London

Current Value
£9.1m

Job Number
25-428

Programme
January 2026 - November 2026

Main Contractor
Structuretone

Architects
Perkins&Will

TMJ Team
Georgi Georgiev, Matt Hudd, Ricky Mills, Dec Smith, Darren Smith, Abi Hotchkiss, Marcus Sharpe, Sarah Mann

Scope
This project is from Ground Floor to Level 8, including reception desk, reception seating, reception coat cupboards, ceiling panels, credenzas, treatment room joinery, physio room joinery, tea points, AV walls, storage walls, facilities room joinery, lockers, breakout areas, phone rooms, welcome points, veneer and acoustic wall finishes, doors, banquette seating, copy points, barista bar, café seating, conference room joinery, and collaboration joinery.



“By far the easiest contractors to deal with on site.”

Pioneer Division

Summer is here and the Pioneer team will be working up a sweat whether it's hot or cold. Chris, Lewis, Gerry and Marian are full on with new and live projects. Let's start with the live projects.

Chris is heading Project KWAP 10 Gresham Street, this is the longest running Pioneer project which should have been completed last December. This is due to constant spec changes and the contract being a design and build, placing a lot of responsibility on TMJ. So slowly but surely, we are gradually getting there. Lewis has level 6 of the Paul Weiss project which should have been completed by now but rescheduled till October. Without a doubt project GPH, which is a residential luxury apartment in Chelsea, is taking up most of Lewis' time. The main contractor is Knight Harwood, in which we are keeping the relationship going after the completion of the residential project Swan Wood in Oxfordshire. As for Gerry, he's heavily involved with Project Crystal (Taylor Wessing) and Project Peregrine at 45 Gresham St. Both projects come under Mace.

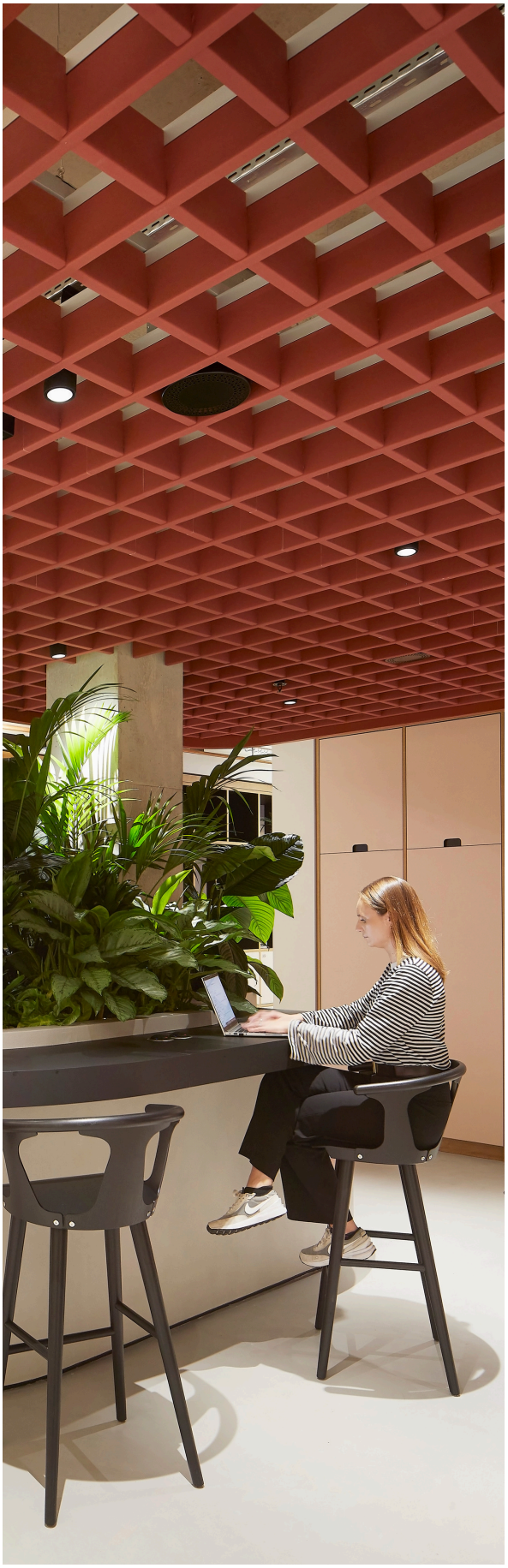
As for new projects, where do we start? We've landed Project Goat which is for HSBC near St Pauls. The main contractor is Overbury and the project value is around £17m. Then we have Unilever, an office fit-out in Kingston upon Thames, with a value around £2.5m. 40 Portman Sq is around £2.5m and the Main Contractor is Collins Construction. Morgan Lewis has been valued at £3m with Overbury; that's in the same building just off Fleet Street where we are fitting out the reception of Peterborough Court. Finally, Bank of New York, which is £5m. So, the Pioneer team look forward to working with you all to make these projects successful ones.

Have a lovely summer and I'm looking forward to seeing you all at the TMJ Beer and Burgers in September.



Peter Harkin

Pioneer
Projects Director



Reed Smith



Award Winning Zoom

We are pleased to share that our project, ZOOM, has won several awards this year so far!

In Feburary, ZOOM was honoured with a prestigious iF Design Award, in the Interior Design - Office category!

More recently, the project was recognised at the 2025 International Architecture and Design Awards, being awarded Platinum. With over 300 shortlisted entries from more than 45 countries, we are overjoyed that our hard work and dedication on project ZOOM has been reflected.

Furthermore, the project is currently a finalist for the Fit Out Project of the Year - Large Office over £7.5million category at the Fit Out Awards UK, alongside 21 Moorfields.

Well done to everyone involved on this showstopping project, and congratulations.

Site Visits

This year, Project Directors, Project Managers, and Site Managers have been making a conscious effort to visit each other's sites.

These visits not only allow them to witness the incredible projects in progress but also provide insight into the challenges and opportunities each site presents for the project team. This exchange of experiences enables everyone to learn and adapt effectively. It’s truly rewarding to see everyone’s hard work come to life!

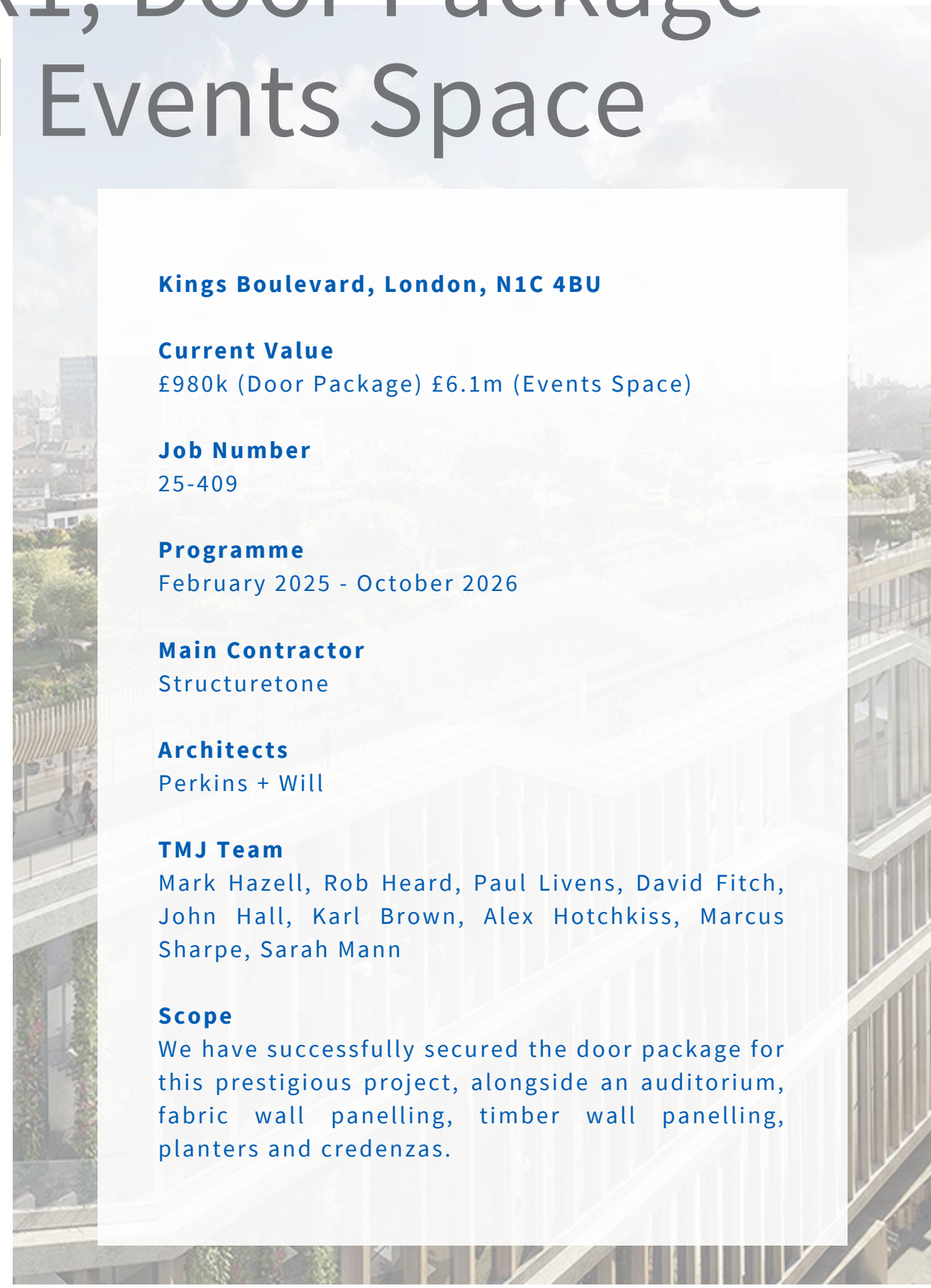






KGX1, Door Package and Events Space

PROJECT WIN



Kings Boulevard, London, N1C 4BU

Current Value
£980k (Door Package) £6.1m (Events Space)

Job Number
25-409

Programme
February 2025 - October 2026

Main Contractor
Structuretone

Architects
Perkins + Will

TMJ Team
Mark Hazell, Rob Heard, Paul Livens, David Fitch, John Hall, Karl Brown, Alex Hotchkiss, Marcus Sharpe, Sarah Mann

Scope
We have successfully secured the door package for this prestigious project, alongside an auditorium, fabric wall panelling, timber wall panelling, planters and credenzas.



Matt Hartwell

Congratulations, Matt!

We are pleased to share that Matthew Hartwell has been promoted to Project Manager.

This well-deserved promotion is a reflection of Matt's skillset, dedication and hard work.

He has begun working on Latham and Watkins and Kirkland and Ellis alongside Charlotte Coll to develop his skills further.

Since joining TMJ in 2022, Matt has played a key role in delivering several major projects, earning outstanding customer feedback and building strong industry relationships.

Please join us in congratulating Matt and supporting him as he settles in to his new role.

Well done, Matt!

Mallet Competition









Alfie, Dexter, and George have showcased their incredible skills in our annual mallet competition. Each apprentice crafted their own mallet, which they'll use throughout their apprenticeship. Judged by our Chairman, Directors, and skilled joiners, they all did an amazing job! A special shoutout to Dexter for securing first place! We are so proud of all of you and can't wait to see these mallets in action.



Reed Smith

Ross Newson: Get to know me



Ross Newson

Bench Joiner

What is your favourite food?
Without a doubt paella.

Do you have any children?
No, we used to watch a programme called ‘Supernanny’ and were put off having kids.

If you had a superpower, what would it be?
Being able to teleport would be pretty cool.

What is your favourite animal?
Dogs all the way, they’re just the best.

If you could travel anywhere in the world, where would it be?
One day I would love to go to Japan.

How do you spend your free time?
Fishing and trying to learn to play guitar.

If you won the lottery what would you do?
I’d help out as many friends as I could then disappear, off around the world for a few years.

Who is your celebrity crush?
I don’t have one now but it always used to be FHM’s model Rosie Jones.

Where do you see yourself in the next 5 years?
I’m happy here at TMJ and would love the chance to progress more within the company. I always loved the design aspect of joinery, so maybe doing something in that.

What is your best asset?
My problem solving and my willingness to help others.

What three things are still left on your bucket list?
- Travel to Japan
- Ski in Austria
- See my brother in the states

What is your favourite sport?
Boxing and anything martial arts.

What is your most embarrassing moment?
When I was 20 I was best man at my brothers wedding. I was so nervous on the day, I got too drunk and messed the speech up. I was told to shut up and was escorted outside; the whole event still makes me cringe.

Do you have any strange phobias?
Being buried alive; that definitely makes me sweat!

Who would you like to nominate to answer the questionnaire in the next Connection?
Jason McKenzie



Role Update for 2025



Georgi Georgiev

Operations Director

Dear all,

I am very excited to step into my new role as Operations Director at TMJ, where I'll be focusing on driving site operations, excellence and supporting the company's continued growth and market presence.

A core part of my new responsibilities will be taking a proactive approach to securing new work and identifying opportunities to expand our footprint across the industry. This will involve not only pursuing promising new projects, but additionally establishing and strengthening our existing client relationships, ensuring TMJ remains a trusted and visible name in the market.

Another key part of my new role will be supporting the project teams bid preparation and once new projects are secured, I'll be ensuring a seamless transition from contract award to execution, acting as the key link between our clients and our site teams.

At TMJ we pride ourselves with the quality of our product and the quality of the journey we offer to our clients, and maintaining high standards is essential. So, I'll be conducting site visits and audits to ensure all projects meet or exceed the industry regulations, safety standards, and quality benchmarks. I'll also work closely with the planning team to keep projects on track, within scope, and aligned with commercial goals.







Project North Pole

Another major focus will be promoting gross margin ownership, encouraging our teams to think proactively and creatively about maximising value across all stages of project delivery. Ultimately, my aim is to enhance our commercial awareness, mitigate risks, and turn opportunities into results that support TMJ's long term success.

I look forward to working closely with all of you in achieving these goals.

TMJ is flourishing in 2025, having secured numerous projects, and we eagerly anticipate the opportunities that the remainder of the year will bring.













44 years of TMJ Interiors

The 26th June marked 44 years of TMJ Interiors and what a week it was!

Whilst we planned to reflect on the past 44 years and share our favourite memories over a TMJ birthday cupcake, in true TMJ style we also won a handful of amazing projects that meant we had to ramp up the celebrations!

What better way to compliment a cupcake than with a pizza and ice cream van. We hope you all enjoyed the celebrations and we look forward to celebrating the next 44 years with you all.



Building Awards 2025

We are thrilled to announce we are shortlisted for two awards in the following categories at the Building Awards 2025:

- Manufacturer of the Year
- Specialist Contractor of the Year

The awards ceremony is on Tuesday 4th November, where we keep everything crossed we will win!

Fit Out Awards UK 2025

We are proud finalists for two categories at the Fit Out Awards UK 2025:

Fit Out Subcontractor of the Year
Fit Out Project of the Year - Large Office over £7.5million



The latter is for our outstanding efforts at 21 Moorfields. Thank you all for your support, as without you all we would not be up for these awards. We will find out if we have won on Thursday 11th September!

National Building and Construction Awards

Lastly, we have been nominated for Specialist Contractor of the Year at the National Building and Construction Awards. We wish luck to all the finalists and keep our fingers crossed for the ceremony on the 10th October!

EADT Awards: Large Business of the Year

We were named Large Business of the Year at the East Anglian Daily Times Business Awards 2025 and we're still bursting with excitement!

This incredible recognition is a testament to the passion, resilience, and brilliance of our entire team. Every challenge faced, every milestone reached, and every innovation sparked has led us to this unforgettable moment.

A heartfelt thank you to the judges, our amazing clients, and our community; your support fuels everything we do. Congratulations to all the other winners and finalists, lets continue to make Suffolk thrive.



Loyalty Award Winners

For the first half of this year, we are celebrating 15 amazing team members who have collectively dedicated an incredible 375 of service to TMJ. Their commitment and dedication have been the cornerstone of our achievements. Thank you to all of them for their hard work, passion and loyalty! Here's to many more years of excellence ahead.



Andrew Poulding
49 years



Andy Robinson
25 years



Andrew Wilmot
25 years



Damian Murphy
25 years



Daniel Battiste
10 years



Gary Frost
25 years



James Braddy
10 years



Laura Harman
36 years



Mark Hazell
25 years



Peter Harkin
30 years



Richard Danskin
30 years



Steve Brown
20 years



Steve Wells
30 years



Stuart Smith
20 years



Trevor Methven
15 years





Congratulations to Whitehall Fabrications and Panelco

We are thrilled to share that Whitehall Fabrications has been awarded our Subcontractor of the Year 2024, and Panelco has been named our Supplier of the Year 2024!

Their contributions have been invaluable in propelling our projects to new heights. These awards reflect their exceptional service, quality, and reliability, which have consistently made a significant impact on our operations.

We want to thank all of our dedicated supply chain partners for their continued unwavering support, and we look forward to an exciting year ahead with them; here's to a future filled with innovation, growth, and continued partnership success!

GPH

PROJECT WIN



Chelsea Barracks, London

Current Value
£1.7m

Job Number
25-402

Programme
August 2025 - February 2026

Main Contractor
Knight Harwood

Architects
SHH Architects & Interiors

TMJ Team
Peter Harkin, Lewis Phillips, Shane Goodchild, Ed Taylor, Abi Hotchkiss, Marcus Sharpe, Sarah Mann

Scope
This prestigious project consists of timber cornices, blind boxes, timber panelled door sets, window and door portals, upholstered beds, wardrobes, shelving units, storage units, vanity units, mirror cabinets, kitchenettes, AV unit, FCU cover, artwork and wall coverings and panelling.

Old Buckenham Hall School on a Factory Tour



School Visit

In April, we were thrilled to welcome Old Buckenham Hall School today to learn about all things joinery!

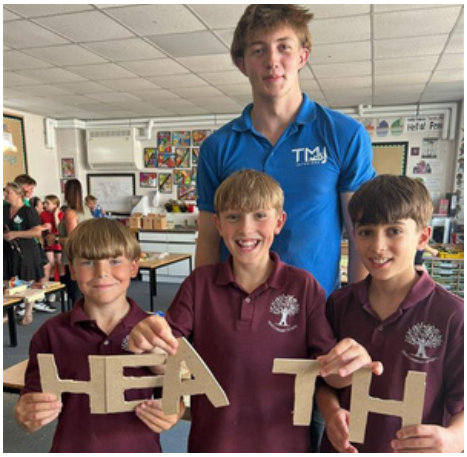
The students were divided into groups and embarked on a full factory tour, exploring all our departments. Their mission? To collect stickers by getting the answers to specific questions at each stop!

After the tour, we enjoyed some biscuits and drinks while engaging in a lively Q&A session. It was fantastic to see the enthusiasm and curiosity from the pupils. We hope this visit has ignited a passion for construction in many of them!



Old Buckenham Hall School showing passion in the GA







Alife Nunn, Dexter Pirie, and George Watson at Heath Primary School

Heath Primary School DT Lessons

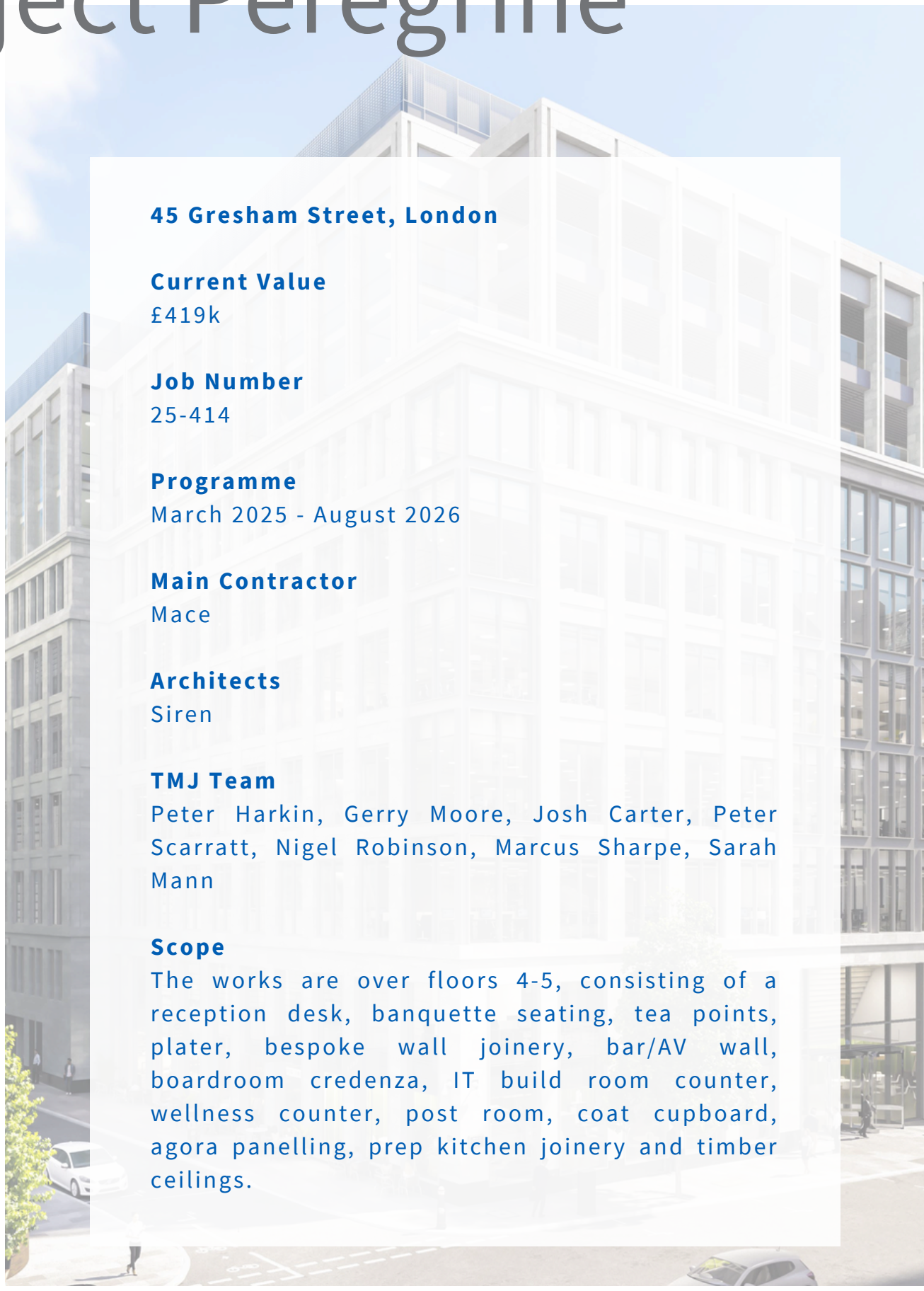
Our first year apprentices, Alfie, Dexter, and George, visited Heath Primary School in Kesgrave to teach them all things joinery in their DT lessons.

This was the first time the year 5's were picking up the tools, and so it was important our apprentices passed on their knowledge and showed them how to use them in the safest manner, and give them top tips to create quality work! They made bird boxes and carved the name of their primary school out - future stars in the making!

We are all about engaging with the youth and sparking an interest in the construction industry from a young age. Well done to our apprentices.

Project Peregrine

PROJECT WIN



45 Gresham Street, London

Current Value
£419k

Job Number
25-414

Programme
March 2025 - August 2026

Main Contractor
Mace

Architects
Siren

TMJ Team
Peter Harkin, Gerry Moore, Josh Carter, Peter Scarratt, Nigel Robinson, Marcus Sharpe, Sarah Mann

Scope
The works are over floors 4-5, consisting of a reception desk, banquette seating, tea points, plater, bespoke wall joinery, bar/AV wall, boardroom credenza, IT build room counter, wellness counter, post room, coat cupboard, agora panelling, prep kitchen joinery and timber ceilings.



“TMJ’s factory tour was a project highlight.”

Landmark Division

Dear Colleagues, firstly, we have welcomed Paul Livens to our ranks although he is currently assisting Alliance with project managing KGX1.

Since our last update we have successfully completed Woolgate Exchange, GPE St. Andrews, 82 Fitzjohn Ave and Aviva Phase 2.

We have also secured additional day 2 works currently being undertaken on Aviva and Fitzjohn.

I am also pleased to share an update on our current Live Projects:

25 Hanover Square – for Mace Interiors which is a Cat B commercial office fit out. We are still on site currently installing the specialist finishes on levels 6 & 7 with 1st fix works commenced on the Ground floor. The planned completion date is mid-August 2025.

Millennium Building, Wimbledon – for McAlpine which is a large CAT B refurbishment project. Phase 25 was successfully completed and handed over to the client pre championships. We are continuing with the design and procurement of phase 26 which, is the largest part of the project, essentially 5 times larger than phase 25 consisting of Specialist Joinery: Cafes and Bars, Members and Players FOH areas, Wine store, feature wall panelling, WCs. General Joinery: BOH staff areas, Players Gym & Heath areas, WCs & showers.

1 Triton Square – for Overbury which is a mix of CAT A (2 floors), CAT B (1 floor), Life Science / Labs (2 floors) and a ground floor reception fit out including wall panelling, ceilings, screens, seating, tables, reception desks, tea points and door sets. We are currently installing both 1st and 2nd fix items on site with a planned completion of the end of August. Along with the recently instructed additional works on level 6 with completion at the end of September 2025.

Hornbeams - for Size Group (formally Walter Lilly) which is a single high end residential fit out. We have reinstalled all of the joinery originally removed and currently have labour in attendance removing and reinstating access panels etc to allow the service contractors to commission their works. All works are currently planned to be completed by the end of July 2025.

We have also secured SIG - Woolgate Exchange for Structure Tone and UAL for Multiplex and are currently awaiting orders for both contracts.

Lastly, we are tracking and tendering projects for Overbury, Mace, Sherlock, Faithdean, Kier and Sisk.



Martin Holmes

Landmark
Projects Director



Project Flamingo



Tony Ambrose

Congratulations, Tony!

We are excited to announce that Tony Ambrose has been promoted to Site Manager.

Tony has consistently demonstrated exceptional dedication, making invaluable contributions to team TMJ.

This promotion is a testament to his hard work and commitment. In his new role, Tony will be responsible for overseeing site operations, ensuring the highest standards of quality.

Please join us in congratulating Tony and supporting him as he settles in to his new role.

Well done, Tony!

Stripey Stork



At TMJ, we're thrilled to have contributed to the amazing work of Stripey Stork, a Reigate-based charity dedicated to supporting families in need.

We provided a new cot storage area, door sets, a tea point, and work benches to help them expand their capacity. With around 20 dedicated volunteers, Stripey Stork has already helped over 12,000 families, and their new warehouse space will enable them to do even more. The team was especially excited about the new tea point, perfect for their well-deserved breaks. Scan the QR Code to see the final space!





Stripey Stork

FAMILY SUPPORT. RECYCLED.



ZOOM

Kris Bartram: Get to know me



Kris Bartram

Production Technician

What is your favourite food?
Curry, Chilli Chicken Masala, Onion Bhajis, Poppadom's the lot. No messing about.

Do you have any children?
Yes 2, Amelia and Alicia. Aged 4 and 2.

If you had a superpower, what would it be?
To fly, the options are limitless if you could fly.

What is your favourite animal?
Sharks.

If you could travel anywhere in the world, where would it be?
America or India.

How do you spend your free time?
Airsoft or days out with the family.

If you won the lottery what would you do?
Retire, treat the family to a relaxing holiday to discuss how I'm going to spend my winnings.

Who is your celebrity crush?
Scarlett Johansson.

Where do you see yourself in the next 5 years?
Happy and healthy.

What is your best asset?
The beard.

What three things are still left on your bucket list?

- Visit America
- Visit Norway
- Go on a cruise

What is your favourite sport?
Football. Can't go wrong supporting the best team in the world. Chelsea!!

What is your most embarrassing moment?
Probably getting travel sick on a coach to Austria during high school, made it halfway through an 18-hour trip and couldn't hold it any longer, poor girl in front of me got puke all over her luggage, it was in the middle of the night whilst everyone was asleep, Pretty embarrassing waking the teachers up to help me, evidentially the whole bus woke up and knew it was me considering we had to stop so I could get cleaned up. They had to get everyone off the bus to clean it in the dead of night. I'll never set foot on a coach after that.

Do you have any strange phobias?
Hospitals. Always feared those places.

Who would you like to nominate to answer the questionnaire in the next Connection?
Brandon Moyes.







CFS Update with Milton Walcott



Milton Walcott

HSEQ Manager

At Complete Fixing Solutions, we're proud to invest in the future, both of our business and our community, through apprenticeships and T Level placements. These programs offer people from all walks of life a pathway into meaningful employment. You can read more about our apprenticeships in the latest edition of London Business Matters.

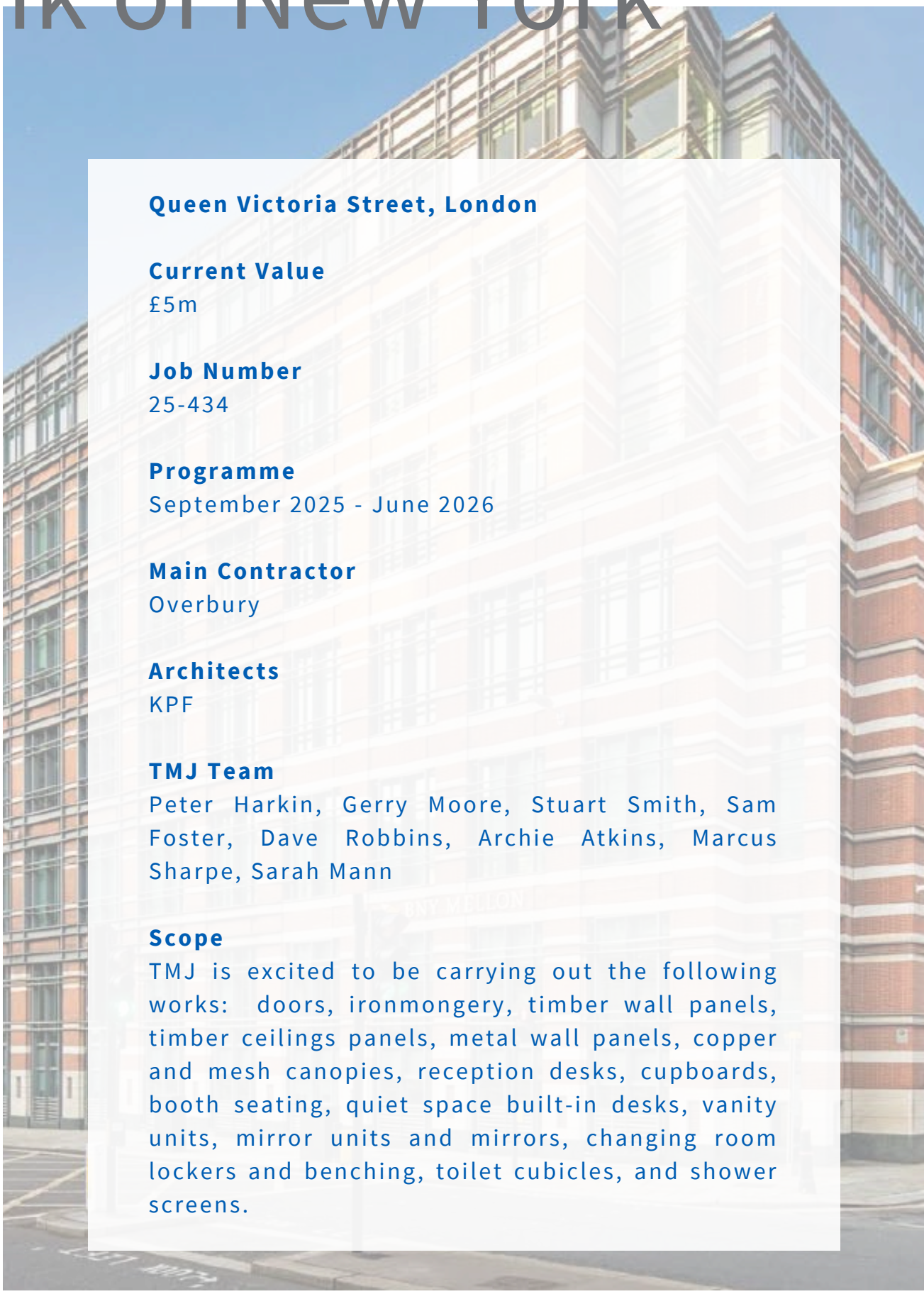
We celebrate our apprentices regularly, including through our Apprentice of the Month award. Congratulations to Ethyn Pilgrim, who received the award for June 2025! Ethyn joined CFS in October and has made fantastic progress since day one. With consistent dedication and strong hand skills, he's quickly become a valued member of our growing team. The award was proudly presented by our current work experience student, Sunny Tsankova.

In other exciting news, our Fire Door Installation & Certification Training is now officially CPD Accredited. This milestone reflects our commitment to safety, quality, and continuous learning. By keeping our team up to date with the latest standards, we ensure every project meets the highest industry benchmarks.

We also believe in giving back. Our Managing Director, Dave O'Brien, recently joined HRH Prince Edward, Duke of Edinburgh, at St Andrew's Youth Club for Mental Health Awareness Week. Dave spent the day gaming, baking, and colouring with young people supported by London Youth, a charity doing vital work to support youth mental health. With 1 in 5 young people facing mental health challenges, we're honoured to be part of initiatives that make a real difference.

Bank of New York

PROJECT WIN



Queen Victoria Street, London

Current Value
£5m

Job Number
25-434

Programme
September 2025 - June 2026

Main Contractor
Overbury

Architects
KPF

TMJ Team
Peter Harkin, Gerry Moore, Stuart Smith, Sam Foster, Dave Robbins, Archie Atkins, Marcus Sharpe, Sarah Mann

Scope
TMJ is excited to be carrying out the following works: doors, ironmongery, timber wall panels, timber ceilings panels, metal wall panels, copper and mesh canopies, reception desks, cupboards, booth seating, quiet space built-in desks, vanity units, mirror units and mirrors, changing room lockers and benching, toilet cubicles, and shower screens.













TMJ Summer Party 2025

We trust you all had an incredible time celebrating at our Summer Vibes party held at Milsoms Kesgrave Hall.

We turned Milsoms into a tropical paradise, perfectly complemented by the beautiful weather!

It was a fantastic occasion to celebrate the first half of the year with everyone, indulging in delicious food, refreshing drinks, and enjoying music from Bloc Off The Wall, DJ Luke Perry, and Caron the Saxophonist.

We hope you enjoyed the event as much as we did! Scan the QR Code to find your photobooth photos - the download code is 4239.








GETTING DRUNK
69%
PLEASE WAIT...






“With TMJ, you know your project is in a safe pair of hands.”

Aspire Division

I am excited to be taking over the Aspire Division from Georgi, and I'm looking forward to guiding them through the challenges and opportunities that lie ahead. My first impressions of the team are that they are a young, dynamic group with ambition and energy; I could not have asked for a better team.

Team Aspire continue to grow and secure noteworthy project wins. The continued growth within the marketplace reflects the outstanding professionalism, guidance and support through the TMJ structure. Please see below for an overview of our current projects:

Deutsche Bank, managed by Ricky Mills, has been recently completed with a value of £12.5m. This project consists of a variety of specialist joinery items over multiple floors; auditorium, polished plaster walls throughout, reception desk, credenzas, are just a few of the items manufactured and installed. With such a volume of work, logistics was a key challenge however, with site specific scheduling and communication the project was completed on time and with great success.

Slaughter and May, managed by Dan Baxter, is 60% complete with a value of £3.2m. This is a challenging commercial project over multiple floors; sectional completions, tight programme and the additional complication of client occupied floors. However, with detailed planning and coordination we are due to complete on programme.

Project Leapfrog, managed by Charlotte Coll, is 70% complete with a value of £11.4m. The project has faced significant change, with over 361 instructions issued to date - approximately 120 of which directly impact TMJ's scope. These changes have led to a redesign of around 60% of the joinery package, complicating both sequencing and delivery. The programme has become increasingly fluid, with constant adjustments impacting the entire supply chain. Work is now being carried out across multiple floors simultaneously to maintain momentum.



Matt Hudd

Aspire
Projects Director

Latham and Watkins, led by Charlotte Coll, is 10% complete with a value of £10.5m. Spanning 20 floors, 13 "general" floors contain over 250 highly repetitive units, making early dimension finalisation essential for efficient production and delivery. Levels 19 and 20 feature intricate panelling around the core with embedded joinery.

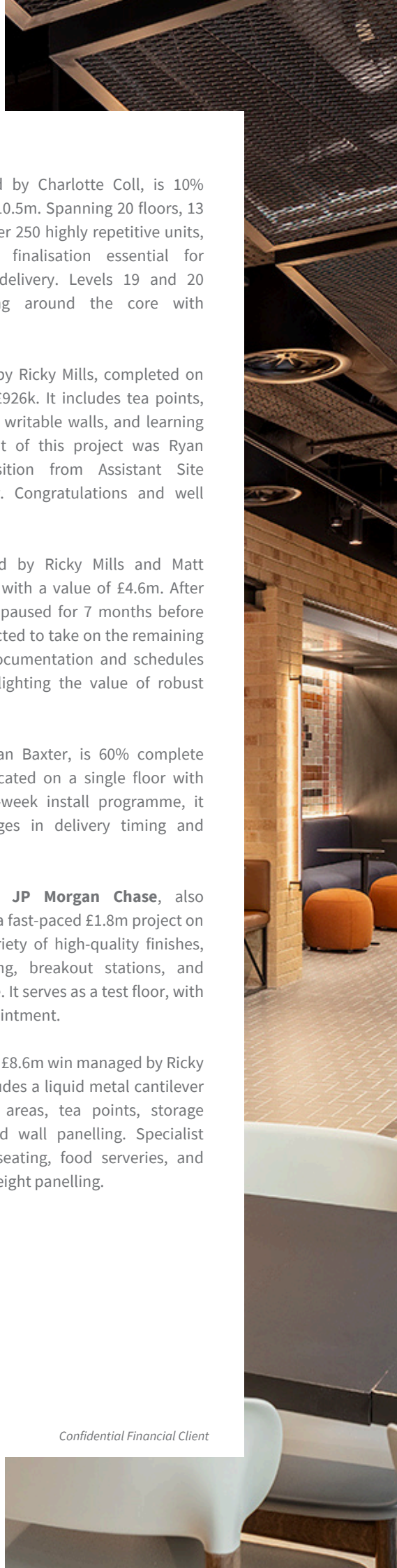
NUL (Phase 2), managed by Ricky Mills, completed on 14th July with a value of £926k. It includes tea points, islands, banquette seating, writable walls, and learning rooms. A key achievement of this project was Ryan Fosker's successful transition from Assistant Site Manager to Site Manager. Congratulations and well done, Ryan.

Project Edward, managed by Ricky Mills and Matt Hartwell, is 70% complete with a value of £4.6m. After ISG's collapse, the project paused for 7 months before Structure Tone were instructed to take on the remaining project sections. Strong documentation and schedules eased the transition, highlighting the value of robust processes.

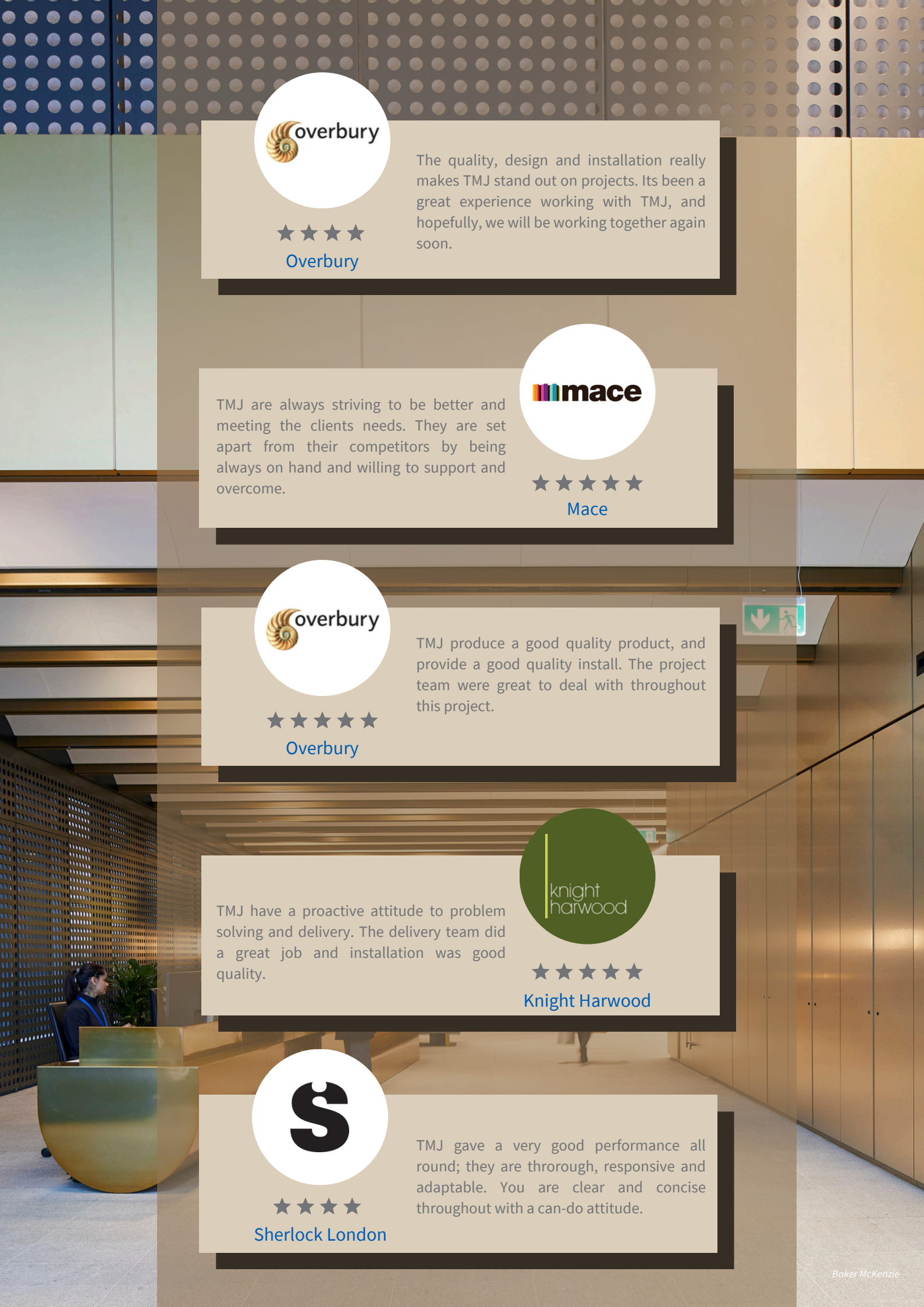
Project Jigsaw, led by Dan Baxter, is 60% complete with a value of £2.3m. Located on a single floor with limited storage and an 8-week install programme, it presents ongoing challenges in delivery timing and coordination.

Recently secured project **JP Morgan Chase**, also managed by Dan Baxter, is a fast-paced £1.8m project on one floor. It features a variety of high-quality finishes, bespoke banquette seating, breakout stations, and planter-integrated furniture. It serves as a test floor, with potential for full fitout appointment.

50 Berkeley Square, a new £8.6m win managed by Ricky Mills, spans 9 floors. It includes a liquid metal cantilever reception desk, breakout areas, tea points, storage walls, meeting rooms, and wall panelling. Specialist floors feature integrated seating, food serveries, and Fibonacci-sequenced full-height panelling.



Confidential Financial Client



The quality, design and installation really makes TMJ stand out on projects. Its been a great experience working with TMJ, and hopefully, we will be working together again soon.

★★★★

Overbury

TMJ are always striving to be better and meeting the clients needs. They are set apart from their competitors by being always on hand and willing to support and overcome.

★★★★★

Mace

TMJ produce a good quality product, and provide a good quality install. The project team were great to deal with throughout this project.

★★★★★

Overbury

TMJ have a proactive attitude to problem solving and delivery. The delivery team did a great job and installation was good quality.

★★★★★

Knight Harwood

TMJ gave a very good performance all round; they are throrough, responsive and adaptable. You are clear and concise throughout with a can-do attitude.

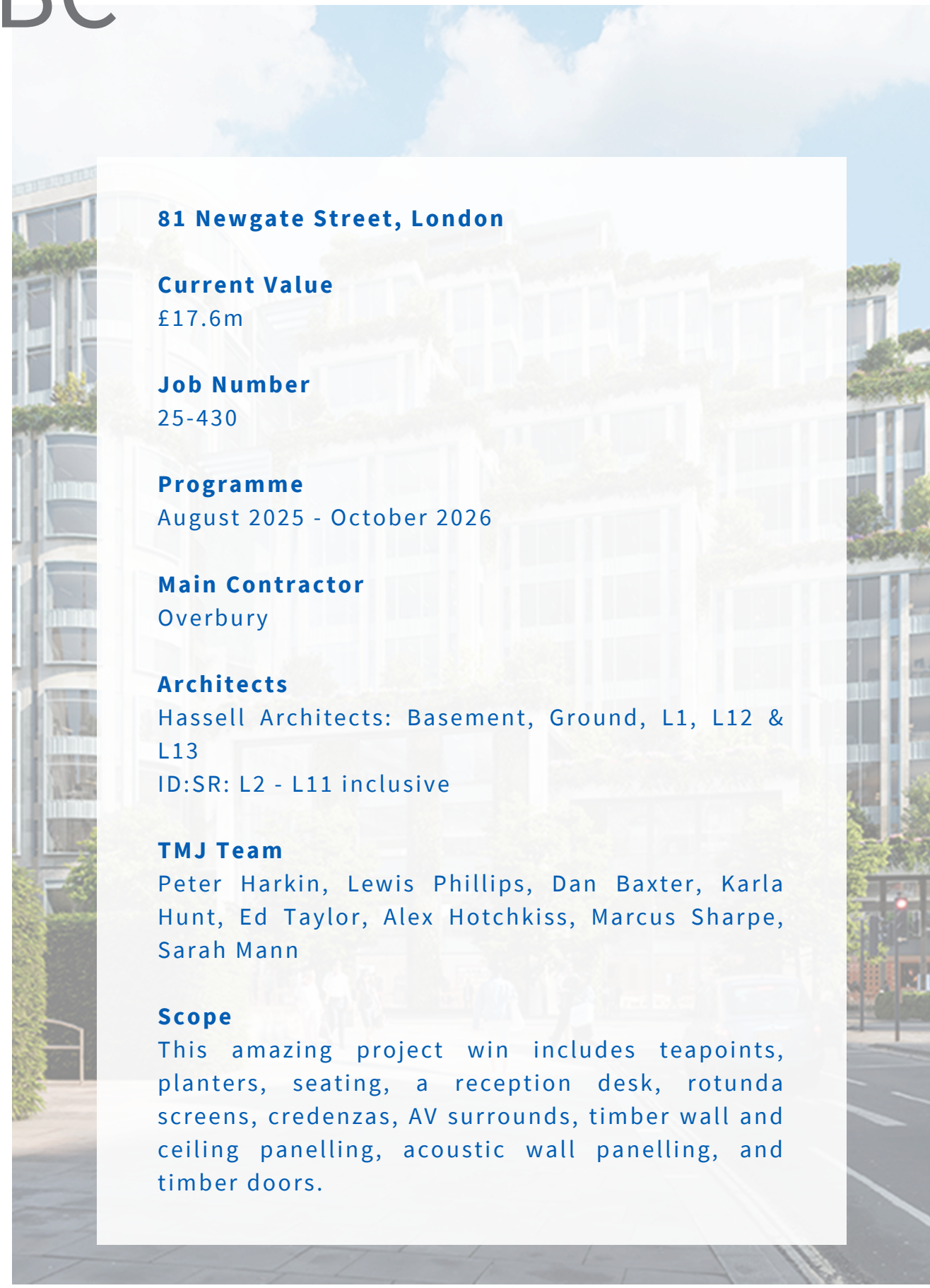
★★★★

Sherlock London

Baker McKenzie

HSBC

PROJECT WIN



81 Newgate Street, London

Current Value
£17.6m

Job Number
25-430

Programme
August 2025 - October 2026

Main Contractor
Overbury

Architects
Hassell Architects: Basement, Ground, L1, L12 & L13
ID:SR: L2 - L11 inclusive

TMJ Team
Peter Harkin, Lewis Phillips, Dan Baxter, Karla Hunt, Ed Taylor, Alex Hotchkiss, Marcus Sharpe, Sarah Mann

Scope
This amazing project win includes teapoints, planters, seating, a reception desk, rotunda screens, credenzas, AV surrounds, timber wall and ceiling panelling, acoustic wall panelling, and timber doors.

5 NEW STREET SQUARE (PHASE 2)





Location: 5 New Street Square, London

Main Contractor: Overbury

Architect: Basha Franklin Architects and Bennetts Associates

TMJ Team: Pioneer

Following the successful completion of Phase 1, we have now handed over Phase 2 of the refurbishment of the shared reception and lift lobbies on client floors for Taylor Wessing.

Phase 2 works included tea point joinery, including equipment and café bar, lounge booths and screens, banquette, console and team tables.





Kevin Pryke

Finance Director

Financial Update

I can't believe where the first six months have gone! Whilst it has been a busy six months, the lack of site activity in the first quarter meant sales have been behind where we wanted them to be. However, whilst we are behind our target for the year, your hard work has helped put us in a strong position for the remainder of the year and we're seeing real progress now to get back on track.

May was a milestone month for us - we achieved our highest ever monthly turnover of £4.7 million! This outstanding result reflects the hard work of our entire team.

With the current momentum, we're confident we'll soon celebrate our first £5 million month, and should reach the £6 million milestone before the end of the year. These aren't just numbers on a spreadsheet - they represent all of your hard work.

Behind these impressive sales figures, our business fundamentals remain robust. While sales growth is exciting, we never lose sight of the fact that profit is what truly matters for our long-term success. We're maintaining healthy profit margins while keeping our overhead costs well under control. We are currently forecasting a net profit of £1.8 million for the first 6 months. This represents the same level of profit achieved for the whole of last year.

I’m also delighted to share that we have now recovered all outstanding money relating to the ISG administration, just nine months after they went into administration. This is an amazing effort from the team and demonstrates our resilience and determination.

With these strong results, 2025 is shaping up to be a record year for TMJ Interiors.

JP Morgan Chase

PROJECT WIN



25 Bank Street, London

Current Value
£1.8m

Job Number
25-426

Programme
August 2025 - March 2026

Main Contractor
Structuretone

Architects
Wilkinson Eyre

TMJ Team
Matt Hudd, Dan Baxter, Josh Carter, Dave Shiress, Abi Hotchkiss, Marcus Sharpe, Sarah Mann

Scope
The works are fit out and refurbishment of staff amenity facilities over Level 7. The joinery works consist of banquettes, bin/refuse units, planters, glazed screens, AV unit, lacquered MDF portals, metal wall linings, feature atrium walls, bespoke ceiling rods, 1no glazed door and 1no glazed window.


LMS

Jon Bayliss: Get to know me



Jon Bayliss

Assistant Estimator

What is your favourite food?
Hard to pick a favourite as it depends on my mood! But Thai, Turkish, Mexican and Indian are my favourite cuisines.

Do you have any children?
Nope.

If you had a superpower, what would it be?
To be able to fly.

What is your favourite animal?
A dog.

If you could travel anywhere in the world, where would it be?
Hawaii.

How do you spend your free time?
Playing football, going to the gym and spending time with friends and family.

If you won the lottery what would you do?
Buy a villa in Ibiza, take all my friends to Las Vegas and then dish out a load of what's left to my friends and family.

Who is your celebrity crush?
Maya Jama

Where do you see yourself in the next 5 years?
I'm hoping to be still working hard in the estimating department, watching Ipswich compete across Europe in the Champions League and exploring new places around the world.

What is your best asset?
I am very laid back and hate being involved in confrontation!

What three things are still left on your bucket list?

- To go to a Boca Juniors football match at La Bombonera
- Road trip along the west of the USA
- Go to Hawaii

What is your favourite sport?
Football.

What is your most embarrassing moment?
I once accidentally consumed 50g of Creatine powder in one sitting, mistaking it for protein powder (recommended max amount is 5g). Would not recommend.

Do you have any strange phobias?
The sound of someone else brushing their teeth.

Who would you like to nominate to answer the questionnaire in the next Connection?
Paul Bloomfield.



Production Update 2025



Pat Coll

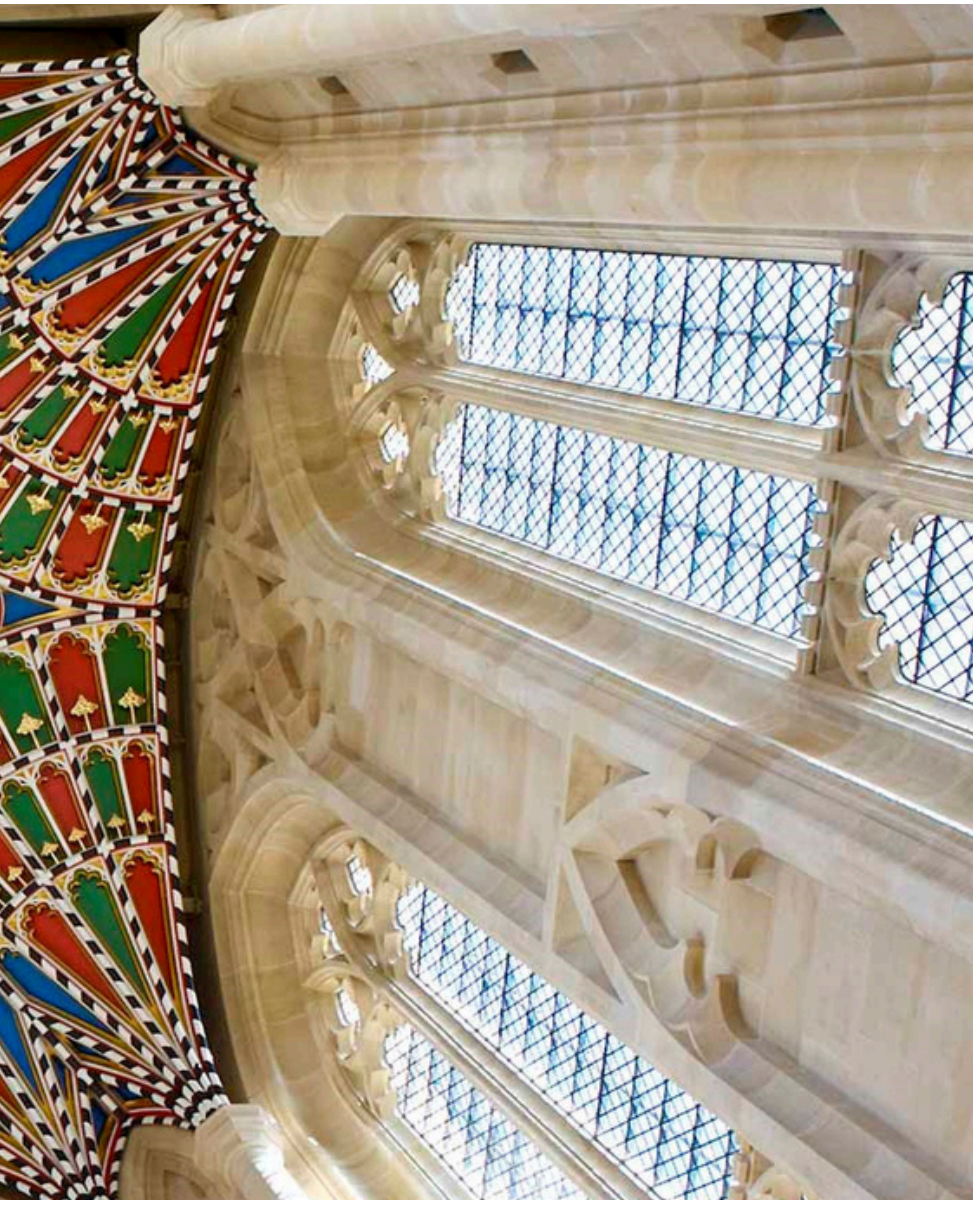
Operations Director

Wow, what a first half to 2025; records have been broken, awards won, and we have secured a great pipeline of work for the rest of the year and well into next year.

As you know, TMJ has a passion for growing skills within. Our workforce planning includes assessing capabilities, forecasting future needs, identifying gaps and developing strategies to train, reskill and mentor. We have some fantastic progression successes to report. I would you like you to join me in congratulating: Josh Day and Harvey Barnes who have both completed trials on site, and Matthew Pumfrey and Carl Hendry, both who have had trials in the Production Technician department. Well done all!

Other exciting staff changes to report include: Paul Osborn becoming number two to Max Rogers, Ed Taylor becoming number two to Dave Shiress, and Dan Battiste becoming number two to Damian Macro. Jed Chaplin has also been promoted to Design Manager Assistant.

We are pleased to welcome Graham Bolton back to the TMJ team as he now takes the lead on all things ‘Production’. I’m sure you’ll agree, it is as if he never left us some 20 years ago. We are now almost unrecognisable to what we were then, a testament to all of you, and I’m sure you will all give Graham your support and help him navigate TMJ as it is today.







St Edmundsbury Cathedral

Alongside our staffing changes we continue to improve and advance our plant and machinery. We have a new 5 axis CNC arriving in November, and we are currently looking at a new storage system which will have two levels facilitating the re-planning of the board mill, thus allowing more space for storage of cut materials. This will streamline the flow of work. In addition we are reviewing the need for more racking at the Ipswich warehouse.

Keeping abreast of technology is vital, and to also aid our workflow and planning we are researching the use of iPads for all of production. Timesheets can then be completed electronically, drawings can be viewed online and in real time, and task lists streamlined.

Finally, I would like to take the opportunity to personally thank you all for going the extra mile to help us achieve the great start to this year. It is really appreciated and continues to enhance the reputation that TMJ has for its skilled and dedicated workforce and for never failing a project completion. Our type of work is and always will be complex, with design, manufacture, programme and install. We are bespoke on another level, making planning at times difficult. There are always unknowns to contend with, factors outside of our control, and incomplete information but together we achieve great things. You all do an extremely great job, the company is going from strength to strength and we need you to keep driving the bus, not being a passenger.

Keep the focus, the caring, the team spirit, the right attitude, continue to aim for our goals, and we will share in the success together.

AN INSIGHT TO TMJ

It's been a busy year so far, so we thought we would take a deep dive into what each department has been up to. Take a look at these fun facts...



PRE CONTRACTS

- 290 enquiries received
- Quoted over £227m worth of projects - over £9m a week
- Secured in excess of £60m
- 28 sample numbers produced
- 459,912 content views across Instagram and LinkedIn
- 11,961 likes, comments and reposts across Instagram and LinkedIn

PRODUCTION TECHNICIANS

- A total of 1322 cutting lists raised in the first 6 months
- 809 cutting lists raised by Production Technicians - average of 34 a week
- 717 REQs raised by Production Technicians in the first 6 months

PURCHASING

- 8362 purchase orders raised in the first 5 months

SURVEYING

- 1496 instructions received
- Value of instructions priced - £14,676,815.58
- 271 applications submitted
- 337 CVRs submitted

SUSTAINABILITY

- Since January 1st we have consumed 322427.3 kWhrs of electricity, which is 2,386.7 less than the same period in 2024; this equates to half a tonne of CO2e
- 75% of projects awarded environmental accreditations as of 20/06/2025
- 528.58m3 of timber/timber products used in manufacture
- 5 external audits

HEALTH AND SAFETY

- 181 site RAMS produced in 2025
- 16 adhoc RAMS produced
- 71 Health and Safety Managers site inspections completed
- 17 incidents:
- Accident - 11 (no RIDDORS)
- Near miss - 4
- Assent damage - 2
- 4 machine assessments written



IT

Top requester: Suzanna Lambert with 109 tickets in the last 12 months

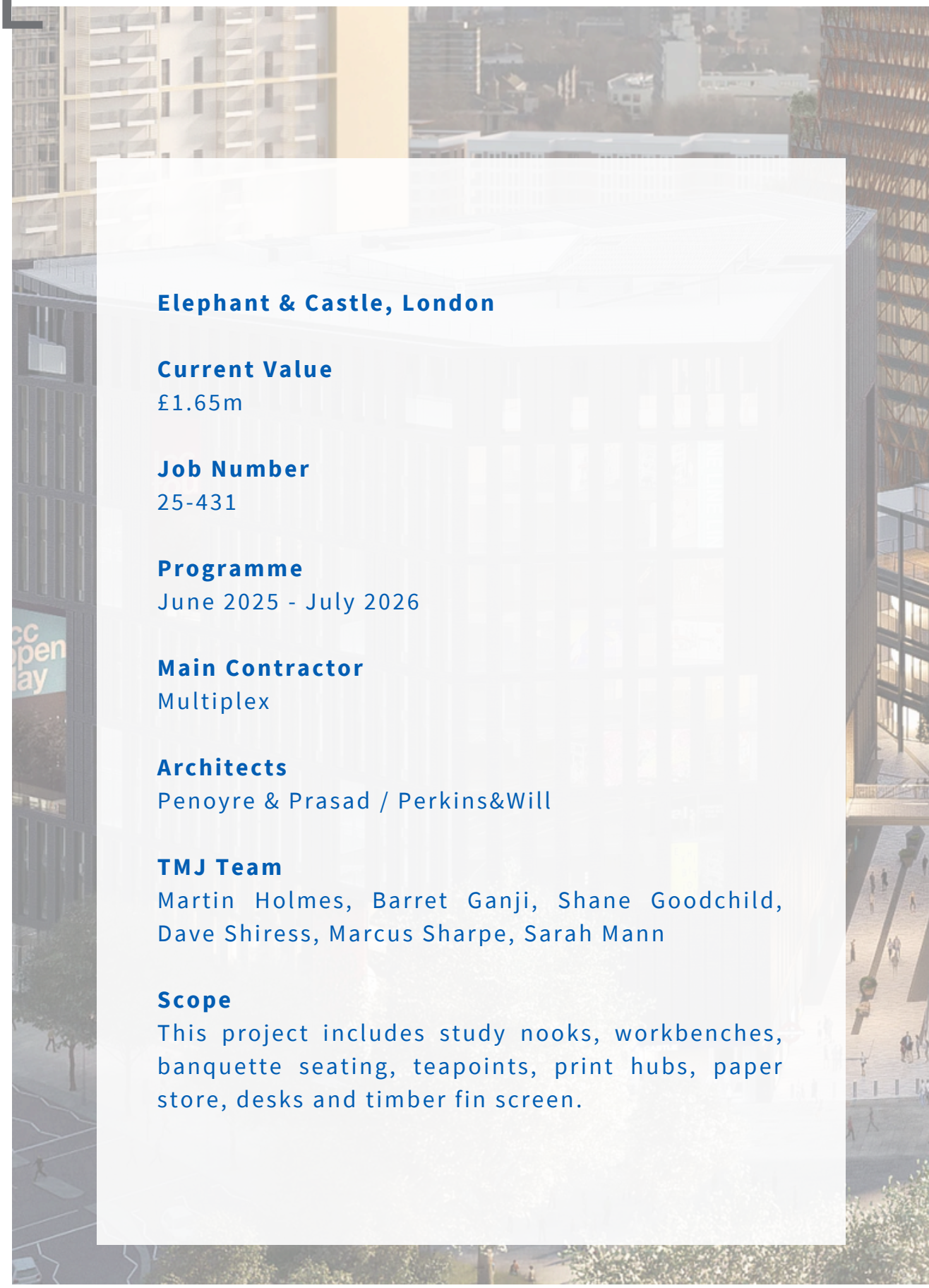
Busiest departments:

- Design - 423 tickets
- Production - 247 tickets
- Projects - 238 tickets
- Production Technicians - 216 tickets
- Surveying - 202 tickets

Most popular contact method: Email with 1,337 requests

UAL

PROJECT WIN



Elephant & Castle, London

Current Value
£1.65m

Job Number
25-431

Programme
June 2025 - July 2026

Main Contractor
Multiplex

Architects
Penoyre & Prasad / Perkins&Will

TMJ Team
Martin Holmes, Barret Ganji, Shane Goodchild, Dave Shiress, Marcus Sharpe, Sarah Mann

Scope
This project includes study nooks, workbenches, banquette seating, teapoints, print hubs, paper store, desks and timber fin screen.



Warwick Court



Sarah Warren

Pre-Contracts Director

Business Update

The first 6 months of 2025 have been a bit of a rollercoaster. From starting the year still recovering from the demise of one of our largest customers, expecting to be busier than we were, and working tirelessly to win some major projects, to May being a record-breaking month in terms of sales (£4.7m) and some exciting months ahead with not only a £5m but also £6m months forecast.

In the last couple of months alone the winning work efforts have paid off and we have secured some of the most prestigious projects currently in the market. This flurry of wins has meant we are forecasting to close 2025 at £55m and have in the region of £60m secured for 2026 – record breaking for TMJ across both years.

We are now very much focusing our efforts on winning work for 2026, 2027 and beyond. The good news is, the pipeline for the next three years is strong with some large commercial fit outs due to come to the market. We continue to offer budget advice to Project Quantity Surveyors and design advice / sampling to architects, we are also looking into investing in a Client Relationship Management (CRM) system to assist with pipeline targets and client relationships.

After a slow start, 2025 is certainly changing course to be one of the most successful years in TMJ's history.

Unilever

PROJECT WIN



3 St James Road, Kingston Upon Thames

Current Value
£2.5m

Job Number
25-417

Programme
June 2025 - March 2026

Main Contractor
Overbury

Architects
Perkins&Will

TMJ Team
Peter Harkin, Gerry Moore, Viksan Navadas, Sam Foster, Dave Robbins, Nigel Robinson, Marcus Sharpe, Sarah Mann

Scope
This specialist joinery package is from Ground Floor to Level 08 and has tiered seating, AV screens, mesh panelling, outdoor planters and benches, glass panelling, AV displays, reception desks, beauty table, till units, and sanitaryware.



Confidential Financial Client

Adam Prime: Get to know me



Adam Prime

Workshop Manager

What is your favourite food?
Definitely steak and it has to be medium rare.

Do you have any children?
Yes, 2, Olivia and Mason.

If you had a superpower, what would it be?
I would teleport as I hate planes.

What is your favourite animal?
Giraffe.

If you could travel anywhere in the world, where would it be?
Seeing as I don't like planes, somewhere I can get to by boat or train.

How do you spend your free time?
I spend it with my family and training for the World Natural Bodybuilding competitions.

If you won the lottery what would you do?
I'd buy lots of cool cars and spend it on my family.

Who is your celebrity crush?
Megan Fox (2018 version).

Where do you see yourself in the next 5 years?
I'll probably be on the board of directors or own the business or something.

What is your best asset?
My hairline.

What three things are still left on your bucket list?

- Take the kids abroad
- Watch England win the World Cup
- Swim with sharks

What is your favourite sport?
Football

What is your most embarrassing moment?
When I fell over in the workshop and cut my eye.

Do you have any strange phobias?
Planes

Who would you like to nominate to answer the questionnaire in the next Connection?
Josh Richmond

40 Portman Square

PROJECT WIN



40 Portman Square, London

Current Value
Approx. £2.5m

Job Number
25-249

Programme
June - December 2025

Main Contractor
Collins Construction

Architects
Gensler

TMJ Team
Peter Harkin, Chris Gorham, Dave Shiress, Stuart Smith, Paul Bloomfield, Marcus Sharpe, Sarah Mann

Scope
This project includes floors 1, 2 and 3 and consists of reception desks, planters, banquette seating, coat cupboards, servery units, library units, bins and storage units, timber wall panelling, and timber doors and frames.

TMJ'S WELLBEING INITATIVES

1

Mental Health First Aiders

Talk to one of the team who can provide resources and support: Clare Taylor, Danny Bayford, Kevin Pryke, Hannah Soanes, and Steve Marriott.



2

Wellbeing Team

The team are here to ensure TMJ has initiatives put in place that benefit all. To send concerns or ask questions, please scan the QR Code.

3

Occupational Nurse

Book an appointment with Katherine, the nurse, who can do a general health check and talk through any issues you are experiencing. Please contact Aurelija to book this.

4

Westfield Health

Claim back up to £1200 per year on various treatments, consultations and face-to-face counselling. Please speak to HR if you would like to enroll.

5

BUPA Tests

Through BUPA, you are offered optional biannual Be.Reassured Health & Wellbeing assessments that cover a range of health and wellbeing tests.

6

24 Hour Helpline



If you are enrolled in Westfield Health, you can call 0800 092 0987 any time to talk to someone. Please quote scheme reference number 71718.



Apprentices getting a hands-on session on sharpening tools



Fred’s Window

As one of his final assessments for his apprenticeship, Fred Nyberg crafted a bespoke window. His effort and attention to detail have been truly impressive, and the final result speaks volumes. Scan the QR Code to watch Fred in action, and admire the skills and craftsmanship.



Aidan’s Staircase

Aidan Taylor handcrafted an incredible staircase as one of his final college pieces, showcasing his skill and development. The results speak for themselves! If you want to see the full finished product, scan the QR code.







Wear a Hat Day 2025

We were pleased to participate in Wear a Hat Day 2025 to raise money for Brain Tumour Research.

Hats off to our incredible team for putting on your best headwear to raise money and awareness for the charity! Together, we're making a difference, one hat at a time.



Chris Poulding at the London Marathon

Chris Poulding: Marathon PB

A huge congratulations to Chris, who completed the London Marathon with a phenomenal personal best time of 2:36:22!

His dedication and hard work truly paid off. Chris, you absolutely smashed it!

We looking forward to supporting Chris in his next marathon in Berlin, but can he get another personal best? Watch this space!



Donating Old and Unused Samples to Re-Utilise

We're proud to support sustainability and creativity by donating our old and unused samples to Re-Utilise!

Re-Utilise is a vibrant, community-focused project based in Lowestoft dedicated to reducing waste and inspiring hands-on creativity. Their scrap and paint store and engaging workshops, from glass fusing to pottery, help divert tons of reusable materials from landfill and transform them into cherished works of art.

By contributing to this amazing initiative, we're not only helping the planet but also supporting a space that brings people together, combats isolation, and promotes well-being through creativity.

Menopause Workshop

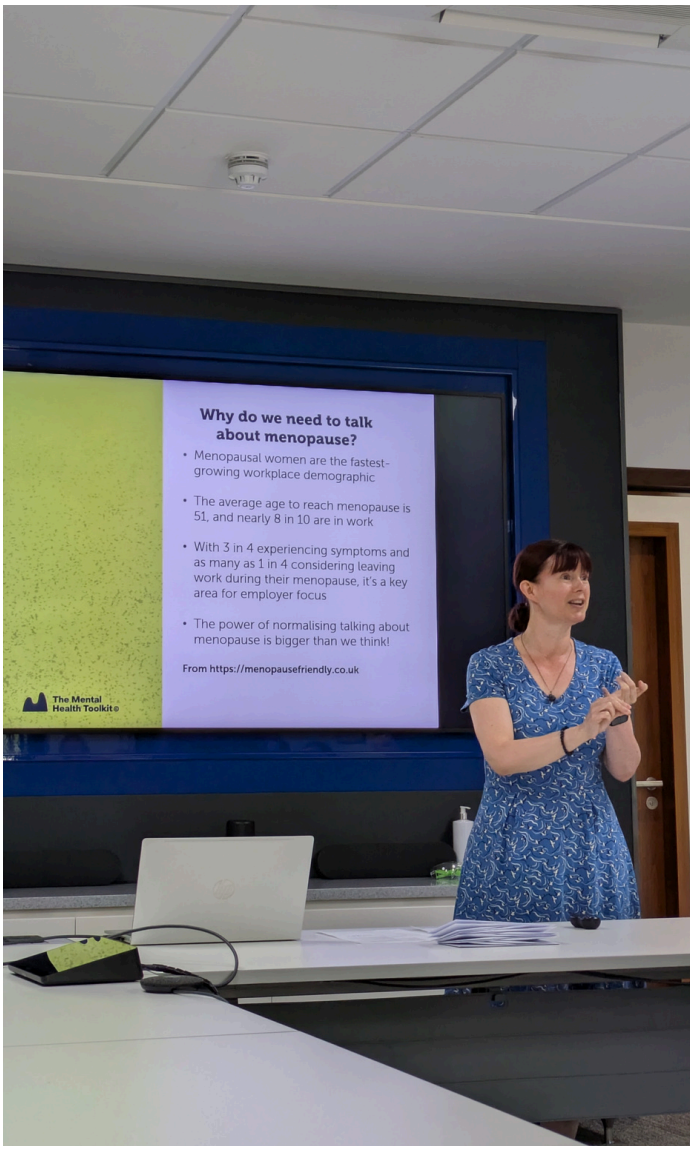
Following feedback to the Wellbeing Team, we were delighted to welcome Karys from Suffolk Mind for an insightful Menopause Workshop.

Did you know that nearly 8 in 10 menopausal women are currently in work? This makes it more important than ever to raise awareness, understand the symptoms, and explore the support that can make a real difference.

At TMJ, we're proud to foster a safe, inclusive, and supportive workplace for everyone - at every stage of life.

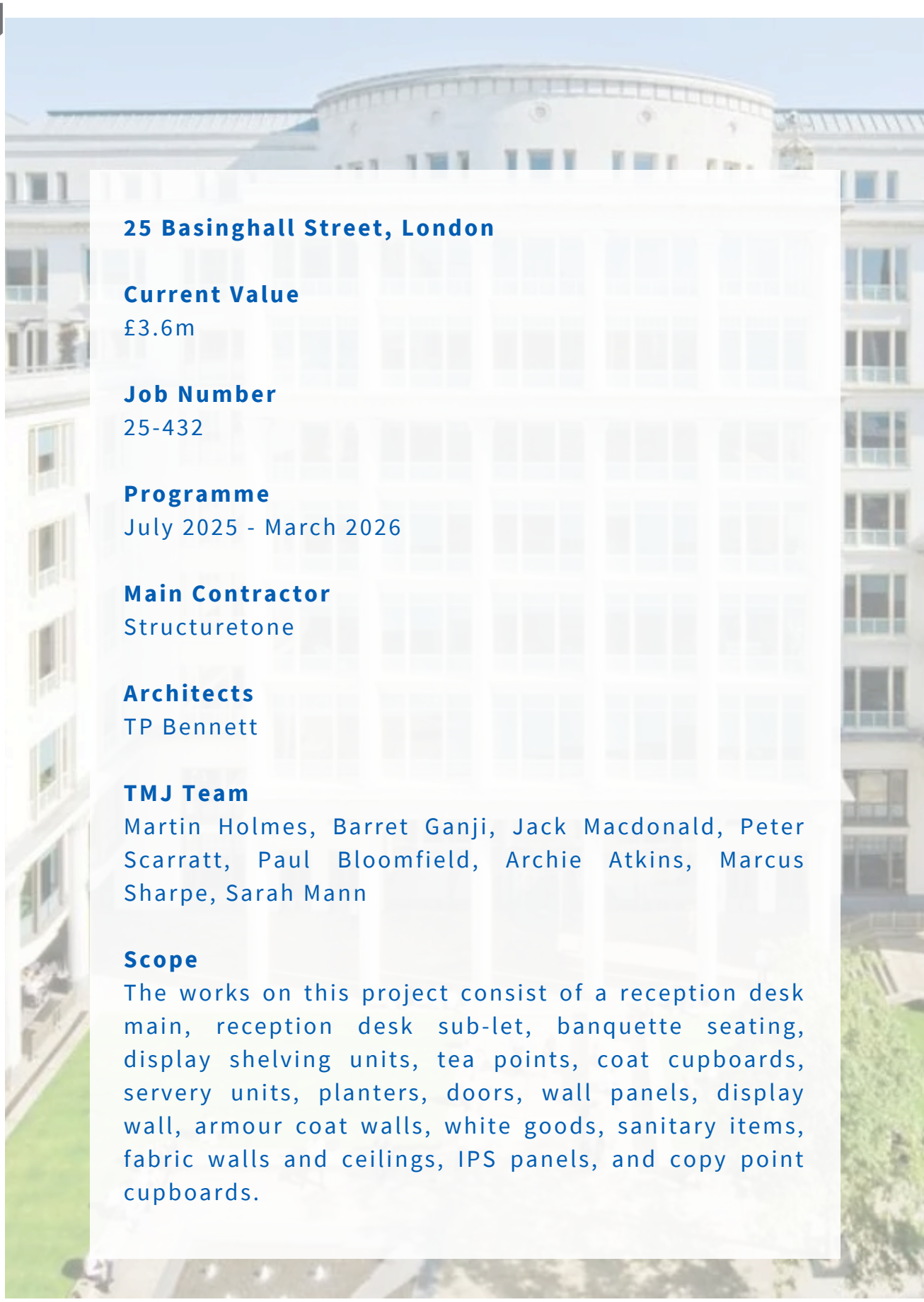
If there is anything you think needs raising awareness of, or something you believe would benefit your colleagues' wellbeing, please get in touch with the Wellbeing Team.





SIG

PROJECT WIN



25 Basinghall Street, London

Current Value
£3.6m

Job Number
25-432

Programme
July 2025 - March 2026

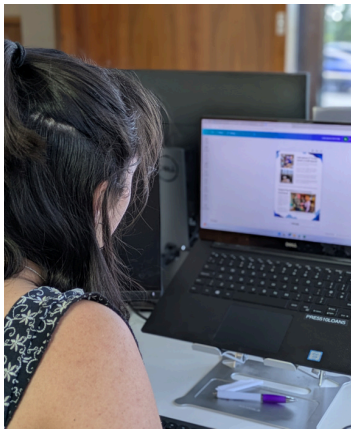
Main Contractor
Structuretone

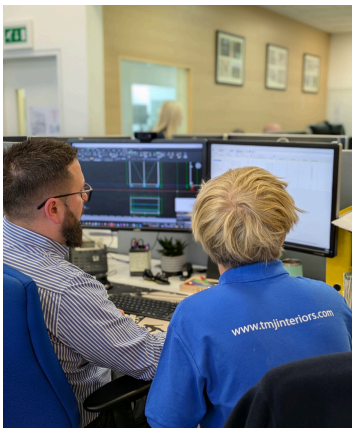
Architects
TP Bennett

TMJ Team
Martin Holmes, Barret Ganji, Jack Macdonald, Peter Scarratt, Paul Bloomfield, Archie Atkins, Marcus Sharpe, Sarah Mann

Scope
The works on this project consist of a reception desk main, reception desk sub-let, banquette seating, display shelving units, tea points, coat cupboards, servery units, planters, doors, wall panels, display wall, armour coat walls, white goods, sanitary items, fabric walls and ceilings, IPS panels, and copy point cupboards.









Work Experience at TMJ

In the first half of this year, we have welcomed several students to carry out work experience.

We firstly introduced Ivan from Suffolk New College who carried out experience in the workshop. We were so impressed with Ivan, that we are pleased to confirm he will be starting as an apprentice in September.

The Business Development department was joined by Emily, whilst Harvey gained experience across various departments at TMJ; both students joined us from Stowmarket High School. We were impressed by both students enthusiasm, and hope this was a valuable experience for them.

Finally, Harry learnt the manufacturing process step by step, walking away with a bespoke shoe horn and starburst veneer panel, which he is planning on installing to his patio table at home.

Well done to all the students and thank you for your help whilst working at TMJ!

Bespoke Commissioned Box

We designed and manufactured a bespoke commissioned box, which was thoughtfully designed and meticulously executed.

The box showcases our refined craftsmanship that defines our approach.

Well done to everyone who was involved in making this.





Morgan Lewis

PROJECT WIN



133 Fleet Street, London

Current Value
£3m

Job Number
25-433

Programme
August 2025 - March 2026

Main Contractor
Overbury

Architects
TP Bennett

TMJ Team
Peter Harkin, Chris Gorham, Viksan Navadas, Simon Fry, Abi Hotchkiss, Nigel Robinson, Marcus Sharpe, Sarah Mann

Scope
The joinery works are over Level 8 - 11, consisting of storage walls, credenzas, tea points, focus room, first aid room, print area, timber panelling, privacy screen, island, banquette seating, AV wall, timber portals, and pantry.

UPCOMING EVENTS

ICE CREAM VAN



7th August
1 - 1:30pm

BEER AND BURGER



4th September
3 - 5pm

STRIDE AND SCRAMBLE



12th - 14th September

MORE INFORMATION SOON

HEALTH AND SAFETY WEEK



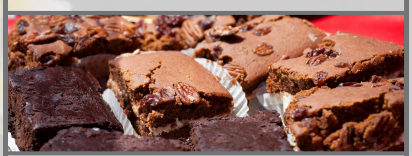
Week commencing
15nd September

EMPLOYEE QUIZ NIGHT



7th November
7 - 9pm

CHARITY BAKE SALE



28th November
10 - 10:15am

CHRISTMAS LAST DAY



23rd December



TMJ INTERIORS

"CREATING OUTSTANDING AND INNOVATIVE ENVIRONMENTS FOR OUR PEOPLE AND PARTNERS"